Monterey Peninsula Community College District

Governing Board Agenda

March 16, 2018

Special Business Agenda Item No. A

Budgetary Implications: None.

Administrative Services
College Area

Proposal:

That the Governing Board of Trustees receives and accepts the employee benefit information presented by Alliant Employee Benefits on the District's Premium & Claims Report for both of the following periods:

- 1. 2016-17 fiscal year (July 2016 through June 2017)
- 2. 2017 calendar year (January 2017 through December 2017)

Background:

Alliant Insurance Services, Inc. has been the District's broker of record and consultant for the District's employee benefits programs since December 2011. Alliant provides regular program overviews to the District, most recently Alliant provided an overview at the Health & Welfare Cost Containment Committee (H&WCCC) on November 16, 2017 and the President's Advisory Group (PAG) on November 28, 2017. Today's presentation will include the same Self-funded Program Overview and Plan Year-End Reporting of July 2016 through June 2017 as was given to H&WCCC and PAG, plus a Premium and Claims Report for January through December 2017.

Recommended By:

David Martin, Vice President, Administrative Services

Prepared By:

Suzanne Ammons, Administrative Services

Dr. Walter Tribley, Superintendent/President



Monterey Peninsula College

Self-funded Program Overview and

Plan Year-End Reporting July 1, 2016 through June 30, 2017

March 16, 2018

Christine Kerns, Senior Vice President

AGENDA



- Alliant Overview
- Self-Funding 101
- Historical Plan Performance 2013-2017
- Program Reporting Plan Year Ending 2016-17
- Clinical & TPA Reporting
 - Express Scripts
 - Anthem
 - Delta Health Systems
- Ancillary Coverages 2016-17 Year End
 - Dental
 - Vision
 - Life & Disability

Alliant Employee Benefits: Who we are



Established in

1925

26,000+

Clients nationwide





2,100 EMPLOYEES IN 50+



12,500+
Global
Employers

2.8 million
employees worldwide

CORE COMPETENCIES

- Benefit Administration
- Compliance
- Global Workforce
- Employee Communications
- Ben-IQ™

- AlliantCHOICE
- Voluntary Benefits
- Health & Productivity
- Analytics
- Retirement Services

Alliant Employee Benefits: Public School Expertise



Community College Districts	School Joint Powers Authority (JPA)
Santa Clarita Community College District	Alameda County Schools Insurance Group (ACSIG)
Santa Monica College	Redwood Empire Schools Insurance Group (RESIG)
Coast Community College District	Butte Schools Self-funded Programs (BSSP)
South Orange County Community District	
College of the Desert	
Cabrillo College	
City College of San Francisco	
Contra Costa Community College District	
Monterey Peninsula College	
Peralta Community College District	
San Jose Evergreen Community College	
Santa Rosa Junior College	

Alliant is the Largest Public School & Public Entity Broker & Consultant in California

This information is Proprietary to Alliant and is not for Distribution





Fully Insured vs. Self-Funding		
Fully-insured Cost Components	Self-funded Cost Components	
 Fixed Monthly Premium that Covers: Claims Administration Pooling Charge (Stop Loss) Reserves Profit Margin Premium Taxes ACA Fees Insurer Fee PCORI 	 Fixed Monthly Premium that Covers: Administration Stop Loss 	
Variable Costs: None	Variable Costs: Claims Reserves ACA Fees PCORI	

Self-funding 101 How Self-funding Works



From the employee's perspective a self-funded plan works just like a fully-insured plan

- ✓ the employer can remain with their current carrier
- ✓ the plan design can remain the same (if the employer desires)
- ✓ the employee still receives an ID card with the carrier/administrator's name.
- From the provider's (doctor, hospital, pharmacy) perspective, a self-funded medical plan works just like a fully-insured plan
- The employer pays the administrator a fixed fee to the carrier/administrator (based on a per employee per month cost) to access the network, process and pay the claims, and answer customer service calls on the company's behalf
- Insurance to mitigate catastrophic claims or extremely high claims on a group as a whole:
 - ✓ Specific stop loss coverage: The employer pays a reinsurance carrier a fixed fee (based on a per employee per month cost) to insure the program from having a catastrophic claim on a single individual
 - ✓ Aggregate stop loss coverage: The employer pays the reinsurance carrier a premium (based on a per employee per month cost) to insure the program from having extremely high claims on the group as a whole

Self-funding 101 Self-funding Advantages



- Elimination of most premium tax. In most states, there is no premium tax applied to the employer's claim fund, thus an immediate savings equal to the amount of the premium tax (approximately 2% to 3%) is realized
- Lower cost of operation. Employers often find that administrative costs for a self-funded plan through a
 Third Party Administrator (TPA) are lower than those being charged by a carrier under a fully-insured
 program
- Elimination of carrier profit margin and risk charge. The standard profit margin and risk charge of an
 insurance carrier are eliminated for the bulk of the plan
- Cost and utilization controls. A TPA may have available several programs (i.e., hospital bill audits, large case
 management, preferred provider networks (PPO), and detailed reports) that an insurance carrier would not
 be able to provide
- Increased cash flow. The employer's cash flow is improved when money formerly held by the insurance carrier in the form of various reserves is now available for use by the employer
- Control of plan design. The self-funded employer has the flexibility in the design of the benefit plan. State regulations mandating costly benefits are avoided because self-funded programs are subject to (or protected by) ERISA. Also in the future TPH has the opportunity to review an Rx carve out
- Administration tailored to the employer's needs. The employer has the choice of third-party administrators, each of whom can design a service plan to meet the employer's needs

Self-funding 101 Self-funding Disadvantages

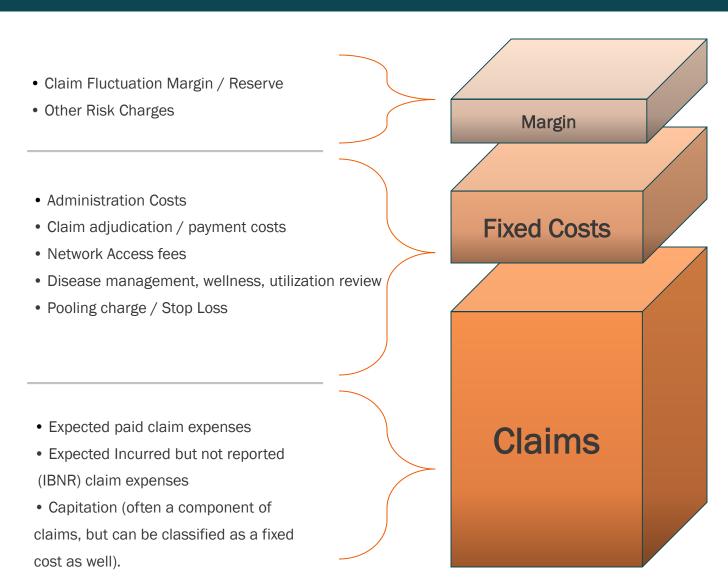


In theory, a self-funded plan should be more cost-effective than a fully-insured plan due to the elimination of many expenses associated with a fully-insured plan and the potential of direct savings to the employer from better than expected claims experience. Potential disadvantages should be considered:

- Employer assumes a portion of the risk Maximum Liability is usually more than Fully Insured cost
- Claim fluctuation Monthly claim costs can vary, versus fixed monthly premiums on a fully insured case
- Liability for Decisions Poorly thought out exceptions can set legal precedence, and the employer may be required to cover other similar claims that they never would have intended to pay (we do not ever recommend employer exceptions)
- Asset exposure The employer's assets are exposed to any liability as a result of legal action against the self-funded plan – insurance carrier accepts portion of the fiduciary liability
- Administration (HIPAA) If a plan is self-funded, it is likely subject to the full requirements of HIPAA including establishment of HIPAA policies and procedures, designation of a privacy official and training the workforce
- Long Term Commitment

Self-funding 101 Self-funding Cost Components





Self-funding 101 Self-funding Cost Components



Fixed Costs

- Set fees that are typically paid on a monthly basis, regardless of claims costs or number of claims processed.
- Just like a fully insured premium, fixed costs generally vary ONLY as the plan enrollment varies.
- Fixed costs are paid monthly and include the following:

FIXED COST COMPONENTS	MPC VENDOR
Claims Administration Third Party Administrator (TPA)	Delta Health Systems (DHS)
Preferred Provider (PPO) Network	Anthem Blue Cross
Pharmacy Benefits Manager Network	Express Scripts (ESI)
Utilization Review	DHS
Large Case Management	DHS
COBRA/HIPAA Administration	DHS
Stop Loss Insurance - Specific & Aggregate (Catastrophic Claims)	Symetra/Voya

Self-funding 101 *Reserves*



Why reserves are needed:

- Termination liability
- Cash flow protection
- Ability to smooth cost changes from year to year

Types of Reserves

- IBNR Incurred But Not Reported
 - Funds designed to cover the liability presented by those claims incurred during the stated policy period but not paid, due to processing and adjudication lag, until after the policy period. Also referred to as Run-Out claims. This dollar amount must be updated each year and projected along with the expected paid claim liability for the renewal period.
 - The calculation of IBNR reserves is typically performed by an underwriter and/or actuary.
 - The amount of funds required for an IBNR reserves is a function of the expected claim activity for a group and the anticipated claim processing / lag of the TPA.

CFR - Claim Fluctuation Reserves

 Funds designed to serve as buffer to absorb cyclical periods of high and low claim activity within a self-funded plan.

Self-funding 101 Reinsurance or Stop-loss



Specific Stop Loss:

- Protects employers from large catastrophic claims generated by individual employees or dependents and is also described as catastrophic or shock-claim insurance.
- For MPC, coverage picks up after an individual's claims (medical & RX) reach \$150,000 during a
 policy period.
- After an eligible employee/dependent's claims paid exceed the deductible in a policy year, covered
 expenses above the deductible are reimbursed to the employer by the Stop Loss carrier.

Aggregate Stop Loss:

- Establishes a Maximum Liability for the employer. Puts an annual limit on the client's liability for ALL eligible claims during a contract year.
- For MPC, the Aggregate Stop Loss = 125% of expected claims.
- Claims above this limit, called the Attachment Point, are reimbursed by the stop loss carrier up to maximum amount of \$1,000,000

MPC Self-funded Program Performance 2013 - 2017

MPC – Plan Performance

Trend Summary



Medical Paid Claims Trend

- Medical claims have increased \$584,684 when comparing 2013-2014 to 2016-2017
- MPC's actual medical trend has been volatile and not in line with industry trend

Pharmacy Paid Claims Trend

- Pharmacy claims have increased \$194,643 when comparing 2013-2014 to 2016-2017
- MPC's actual RX trend has been volatile and not in line with industry trend

Claim Fluctuation Volatility:

 Due to the size of MPC's membership size there is a higher level of year-over-year claim unpredictability when compared to a group of 4,000 lives plus

Monterey Peninsula College Paid Claim Trend History						
Year	MPC Paid Claims Medical Spend	MPC Actual Trend Year over Year	Medical Industry Trend*	MPC Paid Claims Pharmacy Spend	MPC Actual Trend Year over Year	Pharmacy Industry Trend*
PY 2013-14	\$3,728,107	-11.49%	10.0%	\$1,411,755	42.82%	8.0%
PY 2014-15	\$3,637,189	-2.44%	10.0%	\$1,872,991	32.67%	8.0%
PY 2015-16	\$4,165,261	14.52%	9.0%	\$1,657,851	-11.49%	10.0%
PY 2016-17	\$4,312,791	3.54%	7.0%	\$1,606,398	-3.10%	13.0%

^{*} Alliant Underwriting Trend used at renewal

Note: Paid Claim Trend does not factor in fixed fees costs and renewal trend, large claim pooling, IBNR, CFR and compounded trend.

MPC - Plan Performance

Administrative Expenses

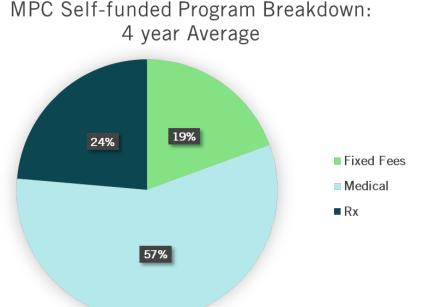


Fixed Costs: Administrative Services, Stop-loss and Managed Care

- In addition to rising claims cost, fixed costs continue to increase year-over-year
- Over past 4 years, Fixed costs make up 19% of the total program spend

Monterey Peninsula College Fixed Fee Trend History		
Year	MPC Paid Fixed Fee Spend	Trend
PY 2012-13	\$1,429,897	N/A
PY 2013-14	\$1,520,407	6.33%
PY 2014-15*	\$1,101,252	-27.57%
PY 2015-16	\$1,326,787	20.48%
PY 2016-17	\$1,448,840	9.20%

^{*}TPA Admin Fees received a rate pass and stop-loss coverage moved from Sun Life to Symetra for dramatic savings



MPC - Plan Performance

Stop Loss Renewal History and Plan Performance



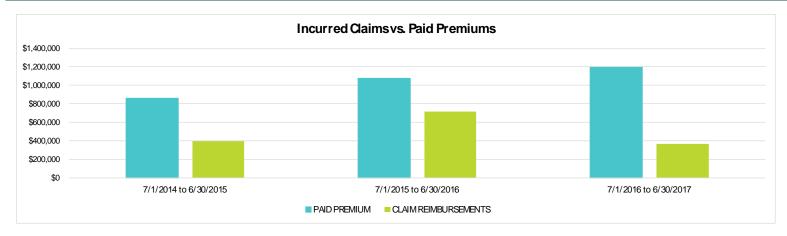
Stop-loss Renewal History:

- 2015 stop-loss moved from Sun Life to Symetra receiving an estimated savings of 13%
- 2016 stop-loss renewal received an increase of 11% to premium
- 2017 stop-loss renewal received an increase and 8.5% to premium. Stop Loss Vendor change from Symetra to Voya, receiving an estimated savings of 21.5%

High Cost Claimants >\$50k:

- MPC only receives reimbursement on claimants who exceed the \$150k specific deductible
- Meanwhile claimants between \$50k \$149k are continuing to grow in count and spend.

POLICY PERIOD	CARRIER	DEDUCTIBLE LEVEL	NUMBER OF PAID CLAIMS	PAID PREMIUM	CLAIM REIMBURSEMENTS	LOSS RATIO
7/1/2014 to 6/30/2015	Symetra	\$150,000	9	\$858,275	\$395,178	46.04%
7/1/2015 to 6/30/2016	Symetra	\$150,000	29	\$1,078,888	\$716,517	66.41%
7/1/2016 to 6/30/2017	Symetra	\$150,000	24	\$1,194,290	\$367,626	30.78%
GRAND TOTAL				\$3,131,453	\$1,479,322	47.24%



MPC - Plan Performance Stop Loss - High Cost Claimants



High Cost Claimants >\$50k:

- MPC receives Stop Loss reimbursement on claimants who exceed the \$150k specific deductible
- Claimants between \$50k \$149k are continuing to grow in count and claims dollars

2015-16		
Claimant	Total Paid Claims 1	
1	\$395,203	
2	\$246,591	
3	\$203,384	
4	\$75,768	
5	\$74,252	
6	\$64,847	
7	\$55,085	
8	\$53,699	
Total >\$150k	\$845,178	
Total Between \$50k-\$149k	\$323,651	
Total	\$1,168,829	

2016-17		
Claimant	Total Paid Claims 1	
1	\$327,343	
2	\$224,511	
3	\$195,076	
4	\$171,898	
5	\$161,644	
6	\$143,444	
7	\$86,373	
8	\$80,500	
9	\$78,917	
10	\$62,295	
11	\$59,619	
12	\$56,739	
13	\$53,903	
14	\$50,946	
15	\$50,596	
Total >\$150k	\$1,080,472	
Total Between \$50k-\$149k	\$723,332	
Total	\$1,803,803	

¹ High Cost Claims provided by DHS

MPC - Plan Overview

Benefit Plan Design - Anthem PPO



MPC has not made benefit plan changes since working with Alliant (2010)

Medical Benefits
Calendar Year Deductible
Individual / Family
Annual Out-of-Pocket Maximum
Individual / Family
Lifetime Maximum
Coinsurance
Hospital
All Inpatient Services
Outpatient Surgery
Physician Services
Physician Office Visit
Specialist Visit
Diagnostic X-Ray and Lab
Durable Medical Equipment
Ambulance Service
Emergency (waived if admitted)
Skilled Nursing Facility Care
Hospice (6 month max)
Acupuncture
Chiropractic
Express Scripts
Rx Specific Out-of-Pocket Maximum
Prescription Drug (30-Day supply)
Mail Order Program (90-Day supply)

Self Funded PPO Plan		
In Network	Out-of-Network	
\$250 / \$750	\$500 / \$1,500	
\$2,500 / \$5,000	\$3,500 / \$7,000	
Unlim	nited	
95%	70%	
95%	70%	
100% Tier 1 90% Tier 2 80% Tier 3		
95%	70%	
Deductible	e Waived	
\$25 copay then 95% \$25 copay then 70%		
\$25 copay then 95% \$25 copay then 70%		
95% 70%		
95% 70%		
95%		
\$100/visit then 95% (Deductible Waived)		
95% 70%		
95%	70%	
\$25 copay then 95% \$25 copay then 70%		
\$25 copay then 95% \$25 copay then 70%		
Generic / Brand / Non-Formulary		
\$4,100 / \$8,200		
\$5 / \$20 / \$35 \$10 / \$40 / \$70		



Premiums and Claims Report – Year End 2016-2017 *Actives, Early Retirees, Retirees 65+ on Medicare and COBRA*



The Premiums and Claims report is based on the period from July 1, 2016 - June 30, 2017

- This report includes Actives, Early Retirees, Medicare Retirees, and COBRA participants
- The funding rate for Actives and Early Retirees is:
 - \$1,668.70 for Jul 2016 June 2017
- The funding rates for Retirees on Medicare for Jan 2016 December 2016 are:
 - Retiree Only: \$349.49
 - Retiree + Spouse (On Medicare): \$698.97
 - One Medicare and One Non-Medicare: \$970.69
- The funding rates for Retirees on Medicare for January 2017 December 2017 is:
 - Retiree Only: \$419.39
 - Retiree + Spouse (On Medicare): \$838.76
 - One Medicare and One Non-Medicare: \$1,164.83
- History of loss ratio:
 - The loss ratio for the prior reporting period (Jul 2013 Jun 2014) was 102.90%
 - The loss ratio for the prior reporting period (Jul 2014 Jun 2015) was 103.21%
 - The loss ratio for the current reporting period (Jul 2015 Jun 2016) was 103.42%
 - The loss ratio for the prior reporting period (Jul 2016 Jun 2017) was 105.53%

MPC Medical Plan Funding Recap



Renewal July 2013 - June 2014	MPC Starting Funding Rate	MPC Final Funding Rate Decision
Actives, Early Retirees	\$1,576.00	\$1,470.63
Post 65 Retirees w/Medicare		
Retiree Only	\$320.63	\$349.49
Retiree and Spouse on Medicare	\$641.26	\$698.97
1 On and 1 off Medicare	\$890.54	\$970.69
Annual Total*	\$6,320,898	\$5,996,858
% Change		-6.69%

	C Expenditures P&C Reports
Total	plan expenditu

Renewal July 2014 - June 2015	MPC Starting Funding Rate	MPC Final Funding Rate Decision			
Actives, Early Retirees	\$1,470.63	\$1,517.00			
Post 65 Retirees w/Medicare					
Retiree Only	\$349.49	\$349.49			
Retiree and Spouse on Medicare	\$698.97	\$698.97			
1 On and 1 off Medicare	\$970.69	\$970.69			
Annual Total*	\$5,851,257	\$6,015,314			
% Change		3.15%			

Renewal	MPC	MPC Final
July 2015 - June 2016	Starting Funding Rate	Funding Rate Decision
Actives, Early Retirees	\$1,517.00	\$1,517.00
Post 65 Retirees w/Medicare		
Retiree Only	\$349.49	\$349.49
Retiree and Spouse on Medicare	\$698.97	\$698.97
1 On and 1 off Medicare	\$970.69	\$970.69
Annual Total*	\$6,040,017	\$6,040,017
% Change		0.00%

P&C Reports
Total plan expenditure
for the 2014-15 plan year

MPC Expenditures

\$6,216,925

Renewal	MPC	MPC Final
July 2015 - June 2016	Starting Funding Rate	Funding Rate Decision
Actives, Early Retirees	\$1,517.00	\$1,517.00
Post 65 Retirees w/Medicare		
Retiree Only	\$349.49	\$349.49
Retiree and Spouse on Medicare	\$698.97	\$698.97
1 On and 1 off Medicare	\$970.69	\$970.69
Annual Total*	\$6,040,017	\$6,040,017
% Change		0.00%
Retiree and Spouse on Medicare 1 On and 1 off Medicare Annual Total*	\$698.97 \$970.69	\$698.97 \$970.69 \$6,040,017

MPC Expenditures	
P&C Reports	

Total plan expenditure for the 2015-16 plan year

\$6,246,812

Renewal July 2016 - June 2017	MPC Starting Funding Rate	MPC Final Funding Rate Decision
Actives, Early Retirees	\$1,517.00	\$1,668.70
Post 65 Retirees w/Medicare		
Retiree Only	\$349.49	\$419.39
Retiree and Spouse on Medicare	\$698.97	\$838.76
1 On and 1 off Medicare	\$970.69	\$1,164.83
Annual Total*	\$6,065,963	\$6,664,863
% Change		10.00%

MPC Expenditures P&C Reports								
Total plan expenditure for the 2016-17 plan year								
\$7,033,539								

^{*} Funding Rate Annual Total updated based on actual enrollment for the plan year 2013-14, 2014-15, 2015-16, and 2016-17

^{**} Total expenditures reflect the total claims and fixed costs, less stop loss reimbursements and pharmacy rebates and are the same as the plan year end amounts from the P&C report for that year.



Monterey Peninsula College Funded vs Actual

Plan Year	Estimated Funded	Actual Plan Expenditure	Surplus / Deficit		
2013-2014	\$5,996,858	\$6,170,788	(\$173,930)		
2014-2015	\$6,015,314	\$6,216,925	(\$201,610)		
2015-2016	\$6,040,017	\$6,246,812	(\$206,794)		
2016-2017	\$6,664,863	\$7,033,539	(\$368,676)		
Total			(\$951,011)		

^{**} Total expenditures reflect the total claims and fixed costs, less stop loss reimbursements and pharmacy rebates and are the same as the plan year end amounts from the P&C report for that year.

Note: Slight variance from P&C reporting due to retiree funding and enrollments. P&C enrollment counts and funding are aggregated, totals above reflect retiree tiered enrollment and rates. A retiree true up is done at the end of the year





		Funding / Premium			Paid	Paid Claims Credits/ Rebates					Fixed Costs		Loss Ratio		Surplus/ Deficit		
Α	В	С	D	E	F	G	Н	I	J	K	L	М	0	P	Q	R	S
Month	Actives, COBRA, Retirees U65, Retirees O65	Actives	Early Retiree	Retiree on Medicare ¹	COBRA ²	Total	DHS Medical Paid Claims	Gross Rx Claims	Stop Loss Credits ³	Rx Rebates ⁴	Net Total Claims	Stop Loss Fee ⁵	Medical Admin ⁶	Total Fixed Costs	Total Expenses	Income and Expense Ratio	Total Expenses
Jul-15	399	\$389,869	\$53,095	\$54,094	\$0	\$497,058	\$282,573	\$139,893	\$0	\$0	\$422,466	\$87,842	\$20,008	\$107,850	\$530,316	106.69%	-\$33,258
Aug-15	399	\$389,869	\$54,612	\$53,588	\$0	\$498,069	\$602,302	\$134,649	(\$222,058)	\$0	\$514,893	\$89,388	\$20,773	\$110,162	\$625,054	125.50%	-\$126,985
Sep-15	402	\$394,420	\$53,095	\$54,094	\$0	\$501,609	\$406,614	\$131,155	(\$76,553)	(\$10,549)	\$450,667	\$88,429	\$20,466	\$108,895	\$559,563	111.55%	-\$57,954
Oct-15	402	\$397,454	\$53,095	\$52,577	\$774	\$503,900	\$523,526	\$145,262	\$0	\$0	\$668,788	\$90,163	\$20,524	\$110,688	\$779,475	154.69%	-\$275,575
Nov-15	404	\$397,454	\$51,578	\$54,094	\$774	\$503,900	\$413,202	\$122,709	\$0	\$0	\$535,911	\$92,923	\$21,332	\$114,255	\$650,166	129.03%	-\$146,267
Dec-15	403	\$395,937	\$51,578	\$54,094	\$774	\$502,383	\$210,594	\$132,633	(\$333,137)	(\$12,023)	-\$1,933	\$88,167	\$19,762	\$107,929	\$105,996	21.10%	\$396,387
Jan-16	403	\$392,903	\$51,578	\$54,599	\$1,548	\$500,628	\$260,063	\$144,650	\$0	\$0	\$404,713	\$86,817	\$19,918	\$106,736	\$511,449	102.16%	-\$10,820
Feb-16	405	\$397,454	\$50,061	\$54,599	\$1,548	\$503,662	\$213,035	\$156,933	(\$94,495)	\$0	\$275,474	\$92,111	\$21,492	\$113,603	\$389,076	77.25%	\$114,586
Mar-16	405	\$397,454	\$50,061	\$54,599	\$1,548	\$503,662	\$185,084	\$130,072	\$0	(\$11,720)	\$303,435	\$90,292	\$20,696	\$110,987	\$414,423	82.28%	\$89,240
Apr-16	406	\$397,454	\$51,578	\$54,599	\$1,548	\$505,179	\$361,804	\$139,623	(\$21,072)	\$0	\$480,356	\$92,545	\$21,477	\$114,022	\$594,378	117.66%	-\$89,199
May-16	410	\$406,556	\$53,095	\$53,083	\$1,548	\$514,282	\$329,970	\$157,022	(\$110,329)	\$0	\$376,663	\$90,298	\$20,715	\$111,013	\$487,675	94.83%	\$26,606
Jun-16	401	\$403,522	\$50,061	\$50,555	\$1,548	\$505,686	\$376,494	\$123,249	\$0	(\$11,151)	\$488,592	\$89,913	\$20,735	\$110,648	\$599,240	118.50%	-\$93,554
Jul-16	405	\$442,206	\$53,398	\$53,588	\$1,548	\$550,740	\$289,974	\$146,334	\$0	\$0	\$436,308	\$100,459	\$21,850	\$122,309	\$558,617	101.43%	-\$7,877
Aug-16	407	\$445,543	\$53,398	\$53,588	\$1,548	\$554,077	\$357,362	\$136,024	(\$72,500)	\$0	\$420,887	\$97,710	\$20,649	\$118,359	\$539,245	97.32%	\$14,832
Sep-16	417	\$452,218	\$58,405	\$54,094	\$3,096	\$567,812	\$490,633	\$134,915	\$0	(\$10,433)	\$615,115	\$100,719	\$21,578	\$122,297	\$737,412	129.87%	-\$169,600
Oct-16	413	\$452,218	\$56,736	\$53,083	\$2,322	\$564,358	\$259,099	\$131,815	\$0	\$0	\$390,915	\$103,333	\$22,286	\$125,619	\$516,533	91.53%	\$47,824
Nov-16	408	\$447,212	\$55,067	\$52,577	\$2,322	\$557,178	\$289,428	\$127,328	(\$159,282)	\$0	\$257,474	\$100,210	\$21,504	\$121,714	\$379,188	68.06%	\$177,990
Dec-16	408	\$447,212	\$55,067	\$52,577	\$2,322	\$557,178	\$498,258	\$116,938	\$0	(\$8,832)	\$606,364	\$98,618	\$20,955	\$119,573	\$725,937	130.29%	-\$168,759
Jan-17	404	\$447,212	\$56,736	\$50,555	\$1,548	\$556,050	\$360,329	\$173,617	\$0	\$0	\$533,945	\$101,288	\$21,699	\$122,986	\$656,932	118.14%	-\$100,882
Feb-17	402	\$445,543	\$58,405	\$50,049	\$774	\$554,771	\$388,843	\$114,350	\$0	\$0	\$503,194	\$100,352	\$21,543	\$121,895	\$625,088	112.68%	-\$70,318
Mar-17	399	\$442,206	\$56,736	\$50,049	\$774	\$549,765	\$344,170	\$131,359	\$0	(\$38,000)	\$437,528	\$95,834	\$19,956	\$115,790	\$553,318	100.65%	-\$3,554
Apr-17	400	\$440,537	\$60,073	\$50,049	\$774	\$551,433	\$236,686	\$137,896	(\$9,940)	\$0	\$364,641	\$100,434	\$21,400	\$121,834	\$486,476	88.22%	\$64,958
May-17	400	\$442,206	\$60,073	\$49,544	\$774	\$552,596	\$317,581	\$123,068	(\$6,188)	\$0	\$434,461	\$94,445	\$19,638	\$114,082	\$548,543	99.27%	\$4,053
Jun-17	395	\$442,206	\$58,405	\$47,522	\$774	\$548,906	\$480,429	\$132,753	(\$5,899)	(\$23,416)	\$583,867	\$100,889	\$21,493	\$122,382	\$706,249	28.66	-\$157,344
PY 2015-16	4,839	\$4,760,346	\$623,487	\$644,576	\$11,608	\$6,040,017	\$4,165,261	\$1,657,851	(\$857,644)	(\$45,443)	\$4,920,025	\$1,078,888	\$247,899	\$1,326,787	\$6,246,812	103.42%	-\$206,794
PY 2016-17	4,858	\$5,346,515	\$682,498	\$617,277	\$18,573	\$6,664,863	\$4,312,791	\$1,606,398	(\$253,809)	(\$80,681)	\$5,584,699	\$1,194,290	\$254,550	\$1,448,840	\$7,033,539	105.53%	-\$368,676
Rolling 12	4,858	\$5,346,515	\$682,498	\$617,277	\$18,573	\$6,664,863	\$4,312,791	\$1,606,398	(\$253,809)	(\$80,681)	\$5,584,699	\$1,194,290	\$254,550	\$1,448,840	\$7,033,539	105.53%	-\$368,676

¹ - Retiree Subsidy is not included. Funding amounts for July 2015 - Feb 2017 are estimated and actual amounts may vary.

Effective Date 1.1.15-12.31.15 1.1.16-12.31.16 1.1.17-12.31.17

Police (M) \$240.40 \$240.40 \$410.30

 Retiree (M)
 \$349.49
 \$349.49
 \$419.39

 Retiree + Spouse(M)(M)
 \$698.97
 \$698.97
 \$838.76

 One on One Off
 \$970.69
 \$970.69
 \$1,164.83

⁶ - Medical Admin Fee Includes:

² - COBRA reflect medical enrollments only, MPC does pay for dental members on COBRA which has incurred minimal admin costs not shown here

³- Stop loss credits represent amounts paid to MPC as reported by DHS; actual reimbursements may differ.

⁴ - Rx Rebates are reported in the months they are received and not incurred.

⁵ - Stop Loss fees are as stated by DHS

DHS TPA Fee (\$22 PEPM 14-15 PY/ \$22 PEPM 15-16 PY/ \$22 PEPM 16-17 PY)
Anthem JAA Network / Disease Management (\$23.96 PEPM 14-15 PY/ \$24.76 PEPM 15-16 PY)

Actives



		Funding / Premium	Paid	Claims	Credits/	Rebates			Fixed Costs		Loss Ratio	
Month	Actives	Internal Funding ¹	DHS Medical Paid Claims	Gross Rx Claims	Stop Loss Credits ²	Rx Rebates ³	Net Total Claims	Stop Loss Fee ⁴	Medical Admin ⁵	Total Fixed Costs	Total Expenses	Income and Expense Ratio
Jul-15	257	\$389,869	\$194,952	\$88,595	\$0	\$0	\$283,547	\$61,089	\$12,227	\$73,316	\$356,863	91.53%
Aug-15	257	\$389,869	\$465,660	\$85,702	\$0	\$0	\$551,362	\$60,638	\$12,227	\$72,864	\$624,226	160.11%
Sep-15	260	\$394,420	\$346,787	\$77,907	\$0	-\$10,549	\$435,242	\$60,349	\$12,131	\$72,481	\$507,723	128.73%
Oct-15	262	\$397,454	\$435,339	\$94,803	\$0	\$0	\$530,142	\$64,129	\$12,800	\$76,929	\$607,071	152.74%
Nov-15	262	\$397,454	\$341,227	\$63,402	\$0	\$0	\$404,629	\$63,232	\$10,831	\$74,063	\$478,692	120.44%
Dec-15	261	\$395,937	\$175,608	\$72,620	-\$333,137	-\$12,023	\$593,388	\$63,183	\$12,561	\$75,743	\$669,132	169.00%
Jan-16	259	\$392,903	\$229,056	\$76,822	\$0	\$0	\$305,878	\$61,650	\$12,274	\$73,924	\$379,802	96.67%
Feb-16	262	\$397,454	\$168,692	\$81,484	-\$94,495	\$0	\$344,670	\$61,064	\$12,227	\$73,290	\$417,961	105.16%
Mar-16	262	\$397,454	\$140,972	\$63,418	\$0	-\$11,720	\$216,111	\$63,311	\$12,609	\$75,919	\$292,030	73.48%
Apr-16	262	\$397,454	\$275,019	\$74,889	-\$21,072	\$0	\$370,980	\$61,443	\$12,609	\$74,051	\$445,031	111.97%
May-16	268	\$406,556	\$233,113	\$92,141	-\$110,329	\$0	\$435,584	\$62,621	\$12,465	\$75,086	\$510,670	125.61%
Jun-16	266	\$403,522	\$307,770	\$52,756	\$0	-\$11,151	\$371,676	\$63,237	\$12,752	\$75,989	\$447,666	110.94%
Jul-16	265	\$442,206	\$126,865	\$86,377	\$0	\$0	\$213,242	\$69,446	\$13,017	\$82,462	\$295,704	66.87%
Aug-16	267	\$445,543	\$288,055	\$80,442	-\$67,298	\$0	\$435,794	\$69,921	\$13,017	\$82,938	\$518,732	116.43%
Sep-16	271	\$452,218	\$411,180	\$63,576	\$0	-\$10,433	\$485,189	\$70,375	\$13,115	\$83,490	\$568,679	125.75%
Oct-16	271	\$452,218	\$200,163	\$78,624	\$0	\$0	\$278,787	\$71,540	\$13,459	\$84,999	\$363,786	80.44%
Nov-16	268	\$447,212	\$224,497	\$71,826	-\$159,282	\$0	\$455,606	\$70,035	\$13,115	\$83,150	\$538,756	120.47%
Dec-16	268	\$447,212	\$356,854	\$60,841	\$0	-\$8,832	\$426,528	\$71,425	\$13,361	\$84,786	\$511,313	114.33%
Jan-17	268	\$447,212	\$313,791	\$105,566	\$0	\$0	\$419,356	\$70,687	\$13,164	\$83,851	\$503,207	112.52%
Feb-17	267	\$445,543	\$297,743	\$60,382	\$0	\$0	\$358,125	\$70,205	\$13,115	\$83,320	\$441,445	99.08%
Mar-17	265	\$442,206	\$298,763	\$70,666	\$0	-\$38,000	\$407,429	\$69,948	\$12,968	\$82,916	\$490,345	110.89%
Apr-17	264	\$440,537	\$202,463	\$95,161	\$0	\$0	\$297,624	\$70,375	\$13,115	\$83,490	\$381,114	86.51%
May-17	265	\$442,206	\$263,037	\$61,272	\$0	\$0	\$324,309	\$68,985	\$12,869	\$81,855	\$406,163	91.85%
Jun-17	265	\$442,206	\$418,042	\$78,098	\$0	-\$23,416	\$519,556	\$69,921	\$13,017	\$82,938	\$602,494	120.25%
PY 2015-16	3,138	\$4,760,346	\$3,314,195	\$924,538	-\$559,033	-\$45,443	\$4,843,209	\$745,944	\$147,712	\$893,657	\$5,736,865	120.51%
PY 2016-17	3,204	\$5,346,515	\$3,401,453	\$912,830	-\$226,580	-\$80,681	\$4,621,545	\$842,862	\$157,331	\$1,000,193	\$5,621,738	105.15%
Rolling 12	3,204	\$5,346,515	\$3,401,453	\$912,830	-\$226,580	-\$80,681	\$4,621,545	\$842,862	\$157,331	\$1,000,193	\$5,621,738	105.15%

¹ - \$1,517.00 15-16 funding rate; \$1,668.70 16-17 PY funding

DHS TPA Fee (\$22 PEPM 15-16 PY / \$22 PEPM 16-17 PY)

Anthem JAA Network / Disease Management (\$24.76 PEPM 15-16 PY / \$25.37 PEPM 16-17 PY)

COBRA Admin Fee (\$1 PPPM & \$8 PPPM)

Retiree Admin Fee (\$5.50 PPPM)

²- Stop loss credits represent amounts paid to MPC as reported by DHS; actual reimbursements may differ.

^{3 -} Rx Rebates are reported in the months they are received and not incurred; Q3 and Q4 are estimates, pending actual rebates (180 day lag)

⁴ - Stop Loss fees are as stated by DHS

⁵ - Medical Admin Fee Includes:

Early Retirees



		Funding / Premium	Paid	Claims	Credits/	Rebates			Fixed Costs		Loss Ratio	
Month	Early Retirees U65	Internal Funding ¹	DHS Medical Paid Claims	Gross Rx Claims	Stop Loss Credits ²	Rx Rebates ³	Net Total Claims	Stop Loss Fee ⁴	Medical Admin ⁵	Total Fixed Costs	Total Expenses	Income and Expense Ratio
Jul-15	35	\$53,095	\$71,829	\$6,105	\$0	\$0	\$77,934	\$7,541	\$1,712	\$9,253	\$87,187	164.21%
Aug-15	36	\$54,612	\$108,824	\$6,716	-\$222,058	\$0	\$337,598	\$7,821	\$1,731	\$9,553	\$347,150	635.67%
Sep-15	35	\$53,095	\$47,167	\$10,713	-\$76,553	\$0	\$134,433	\$7,388	\$1,712	\$9,100	\$143,533	270.33%
Oct-15	35	\$53,095	\$78,618	\$3,400	\$0	\$0	\$82,018	\$7,388	\$1,683	\$9,071	\$91,089	171.56%
Nov-15	34	\$51,578	\$58,016	\$9,607	\$0	\$0	\$67,623	\$7,107	\$3,299	\$10,406	\$78,028	151.28%
Dec-15	34	\$51,578	\$13,366	\$14,571	\$0	\$0	\$27,937	\$6,979	\$1,588	\$8,567	\$36,504	70.77%
Jan-16	34	\$51,578	\$10,640	\$8,452	\$0	\$0	\$19,092	\$7,388	\$1,698	\$9,086	\$28,178	54.63%
Feb-16	33	\$50,061	\$15,102	\$14,324	\$0	\$0	\$29,426	\$6,979	\$1,602	\$8,581	\$38,007	75.92%
Mar-16	33	\$50,061	\$11,695	\$9,641	\$0	\$0	\$21,336	\$6,979	\$1,588	\$8,567	\$29,903	59.73%
Apr-16	34	\$51,578	\$62,096	\$9,014	\$0	\$0	\$71,110	\$9,641	\$1,573	\$11,215	\$82,325	159.61%
May-16	35	\$53,095	\$59,280	\$7,041	\$0	\$0	\$66,322	\$7,669	\$1,733	\$9,402	\$75,723	142.62%
Jun-16	33	\$50,061	\$47,632	\$8,785	\$0	\$0	\$56,417	\$6,979	\$1,588	\$8,567	\$64,983	129.81%
Jul-16	32	\$53,398	\$142,791	\$7,915	\$0	\$0	\$150,706	\$7,435	\$1,598	\$9,033	\$159,739	299.15%
Aug-16	32	\$53,398	\$48,035	\$7,860	-\$5,201	\$0	\$61,097	\$7,435	\$1,584	\$9,018	\$70,115	131.31%
Sep-16	35	\$58,405	\$51,566	\$13,730	\$0	\$0	\$65,296	\$8,370	\$1,717	\$10,087	\$75,383	129.07%
Oct-16	34	\$56,736	\$31,116	\$11,781	\$0	\$0	\$42,897	\$8,058	\$1,696	\$9,755	\$52,652	92.80%
Nov-16	33	\$55,067	\$52,650	\$8,686	\$0	\$0	\$61,336	\$7,916	\$1,633	\$9,549	\$70,885	128.73%
Dec-16	33	\$55,067	\$128,119	\$9,634	\$0	\$0	\$137,753	\$7,916	\$1,633	\$9,549	\$147,302	267.50%
Jan-17	34	\$56,736	\$26,776	\$14,532	\$0	\$0	\$41,308	\$8,058	\$1,681	\$9,739	\$51,047	89.97%
Feb-17	35	\$58,405	\$73,249	\$7,208	\$0	\$0	\$80,457	\$8,852	\$1,779	\$10,631	\$91,089	155.96%
Mar-17	34	\$56,736	\$22,480	\$8,359	\$0	\$0	\$30,839	\$8,228	\$1,681	\$9,909	\$40,748	71.82%
Apr-17	36	\$60,073	\$20,136	\$6,317	-\$9,940	\$0	\$36,393	\$7,292	\$1,447	\$8,739	\$45,132	75.13%
May-17	36	\$60,073	\$28,312	\$9,100	-\$6,188	\$0	\$43,599	\$9,590	\$1,962	\$11,552	\$55,152	91.81%
Jun-17	35	\$58,405	\$38,674	\$7,454	-\$5,899	\$0	\$52,027	\$8,540	\$1,717	\$10,257	\$62,284	100.01%
PY 2015-16	411	\$623,487	\$584,265	\$108,369	-\$298,611	\$0	\$991,245	\$89,858	\$21,508	\$111,367	\$1,102,611	176.85%
PY 2016-17	409	\$682,498	\$663,905	\$112,578	-\$27,228	\$0	\$803,711	\$97,692	\$20,127	\$117,818	\$921,529	135.02%
Rolling 12	409	\$682,498	\$663,905	\$112,578	-\$27,228	\$0	\$803,711	\$97,692	\$20,127	\$117,818	\$921,529	135.02%

¹ - \$1,517.00 15-16 funding rate; \$1,668.70 16-17 PY funding

DHS TPA Fee (\$22 PEPM 15-16 PY / \$22 PEPM 16-17 PY)
Anthem JAA Network / Disease Management (\$24.76 PEPM 15-16 PY / \$25.37 PEPM 16-17 PY)
COBRA Admin Fee (\$1 PPPM & \$8 PPPM)

²- Stop loss credits represent amounts paid to MPC as reported by DHS; actual reimbursements may differ.

³ - Rx Rebates are reported in the months they are received and not incurred.

⁴ - Stop Loss fees are as stated by DHS

⁵ - Medical Admin Fee Includes:

Retirees 65+ on Medicare



		Funding / Premium	Paid (Claims	Credits/	Rebates			Fixed Costs		Loss	Ratio
Month	Retiree O65	Internal Funding ¹	DHS Medical Paid Claims	Gross Rx Claims	Stop Loss Credits ²	Rx Rebates ³	Net Total Claims	Stop Loss Fee ⁴	Medical Admin ⁵	Total Fixed Costs	Total Expenses	Income and Expense Ratio
Jul-15	107	\$54,094	\$15,793	\$45,193	\$0	\$0	\$60,986	\$19,213	\$6,068	\$25,281	\$86,266	159.48%
Aug-15	106	\$53,588	\$27,817	\$42,232	\$0	\$0	\$70,049	\$20,929	\$6,815	\$27,745	\$97,794	182.49%
Sep-15	107	\$54,094	\$12,661	\$42,536	\$0	\$0	\$55,197	\$20,692	\$6,623	\$27,315	\$82,511	152.53%
Oct-15	104	\$52,577	\$9,570	\$47,058	\$0	\$0	\$56,628	\$18,647	\$6,011	\$24,658	\$81,286	154.60%
Nov-15	107	\$54,094	\$13,959	\$49,700	\$0	\$0	\$63,659	\$22,456	\$7,172	\$29,629	\$93,288	172.46%
Dec-15	107	\$54,094	\$21,620	\$45,442	\$0	\$0	\$67,062	\$17,749	\$5,583	\$23,332	\$90,394	167.11%
Jan-16	108	\$54,599	\$20,367	\$59,175	\$0	\$0	\$79,542	\$17,779	\$5,886	\$23,665	\$103,207	189.03%
Feb-16	108	\$54,599	\$29,242	\$60,160	\$0	\$0	\$89,403	\$23,812	\$7,603	\$31,415	\$120,817	221.28%
Mar-16	108	\$54,599	\$32,416	\$57,013	\$0	\$0	\$89,429	\$20,002	\$6,439	\$26,441	\$115,870	212.22%
Apr-16	108	\$54,599	\$24,689	\$55,109	\$0	\$0	\$79,798	\$21,332	\$7,235	\$28,568	\$108,366	198.47%
May-16	105	\$53,083	\$37,576	\$57,840	\$0	\$0	\$95,416	\$19,239	\$6,457	\$25,696	\$121,112	228.16%
Jun-16	100	\$50,555	\$21,092	\$61,471	\$0	\$0	\$82,563	\$19,440	\$6,335	\$25,776	\$108,339	214.30%
Jul-16	106	\$53,588	\$20,197	\$51,133	\$0	\$0	\$71,330	\$23,166	\$7,175	\$30,341	\$101,671	189.73%
Aug-16	106	\$53,588	\$20,993	\$47,448	\$0	\$0	\$68,441	\$19,934	\$5,989	\$25,922	\$94,364	176.09%
Sep-16	107	\$54,094	\$27,262	\$56,950	\$0	\$0	\$84,212	\$21,689	\$6,627	\$28,316	\$112,527	208.02%
Oct-16	105	\$53,083	\$27,820	\$40,342	\$0	\$0	\$68,162	\$23,024	\$7,040	\$30,065	\$98,227	185.04%
Nov-16	104	\$52,577	\$12,280	\$46,596	\$0	\$0	\$58,877	\$21,832	\$6,667	\$28,498	\$87,375	166.18%
Dec-16	104	\$52,577	\$13,284	\$46,062	\$0	\$0	\$59,346	\$19,135	\$5,871	\$25,006	\$84,352	160.44%
Jan-17	100	\$50,555	\$19,762	\$52,475	\$0	\$0	\$72,237	\$22,116	\$6,794	\$28,910	\$101,146	200.07%
Feb-17	99	\$50,049	\$17,851	\$46,410	\$0	\$0	\$64,261	\$21,011	\$6,618	\$27,629	\$91,890	183.60%
Mar-17	99	\$50,049	\$22,927	\$51,911	\$0	\$0	\$74,837	\$17,516	\$5,277	\$22,793	\$97,630	195.07%
Apr-17	99	\$50,049	\$13,455	\$36,100	\$0	\$0	\$49,555	\$22,625	\$6,808	\$29,433	\$78,988	157.82%
May-17	98	\$49,544	\$26,232	\$52,340	\$0	\$0	\$78,572	\$15,869	\$4,776	\$20,645	\$99,217	200.26%
Jun-17	94	\$47,522	\$22,672	\$46,916	\$0	\$0	\$69,589	\$22,143	\$6,730	\$28,874	\$98,462	207.13%
PY 2015-16	1,275	\$644,576	\$266,801	\$622,930	\$0	\$0	\$889,731	\$241,291	\$78,228	\$319,519	\$1,209,250	187.60%
PY 2016-17	1,221	\$617,277	\$244,735	\$574,683	\$0	\$0	\$819,418	\$250,060	\$76,372	\$326,431	\$1,145,849	185.63%
Rolling 12	1,221	\$617,277	\$244,735	\$574,683	\$0	\$0	\$819,418	\$250,060	\$76,372	\$326,431	\$1,145,849	185.63%

¹ - Retiree Subsidy is not included. Funding amounts for July - Feb 2017 are estimated and actual amounts may vary.

 Effective Date
 1.1.15-12.31.15
 1.1.16-12.31.16
 1.1.17-12.31.17

 Retiree (M)
 \$349.49
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 Retiree + Spouse(M)(M)
 \$698.97
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DHS TPA Fee (\$22 PEPM 15-16 PY/\$22 PEPM 16-17 PY)
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Retiree Admin Fee (\$5.50 PPPM)

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³ - Rx Rebates are reported in the months they are received and not incurred.

⁴ - Stop Loss fees are as stated by DHS

⁵ - Medical Admin Fee Includes:

MPC – FUNDING vs CLAIMS COBRA Participants



		Funding / Premium	Paid (Claims	Credits/	Rebates			Fixed Costs		Loss	Ratio
Month	COBRA	Internal Funding ¹	DHS Medical Paid Claims	Gross Rx Claims	Stop Loss Credits ²	Rx Rebates ²	Net Total Claims	Stop Loss Fee ⁴	Medical Admin ⁵	Total Fixed Costs	Total Expenses	Income and Expense Ratio
Jul-15	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%
Aug-15	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%
Sep-15	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%
Oct-15	1	\$774	\$0	\$0	\$0	\$0	\$0	\$0	\$30	\$30	\$30	4%
Nov-15	1	\$774	\$0	\$0	\$0	\$0	\$0	\$128	\$30	\$158	\$158	20%
Dec-15	1	\$774	\$0	\$0	\$0	\$0	\$0	\$256	\$30	\$286	\$286	37%
Jan-16	2	\$1,548	\$0	\$202	\$0	\$0	\$0	\$0	\$60	\$60	\$60	4%
Feb-16	2	\$1,548	\$0	\$965	\$0	\$0	\$0	\$256	\$60	\$316	\$316	20%
Mar-16	2	\$1,548	\$0	\$0	\$0	\$0	\$0	\$0	\$60	\$60	\$60	4%
Apr-16	2	\$1,548	\$0	\$611	\$0	\$0	\$0	\$128	\$60	\$188	\$188	12%
May-16	2	\$1,548	\$0	\$0	\$0	\$0	\$0	\$769	\$60	\$829	\$829	54%
Jun-16	2	\$1,548	\$0	\$238	\$0	\$0	\$0	\$256	\$60	\$316	\$316	20%
Jul-16	2	\$1,548	\$122	\$908	\$0	\$0	\$0	\$413	\$60	\$473	\$473	31%
Aug-16	2	\$1,548	\$279	\$274	\$0	\$0	\$0	\$421	\$60	\$481	\$481	31%
Sep-16	4	\$3,096	\$626	\$659	\$0	\$0	\$0	\$284	\$120	\$404	\$404	13%
Oct-16	3	\$2,322	\$0	\$1,068	\$0	\$0	\$0	\$711	\$90	\$801	\$801	34%
Nov-16	3	\$2,322	\$0	\$220	\$0	\$0	\$0	\$427	\$90	\$517	\$517	22%
Dec-16	3	\$2,322	\$0	\$401	\$0	\$0	\$0	\$142	\$90	\$232	\$232	10%
Jan-17	2	\$1,548	\$0	\$1,045	\$0	\$0	\$0	\$427	\$60	\$487	\$487	31%
Feb-17	1	\$774	\$0	\$350	\$0	\$0	\$0	\$284	\$30	\$314	\$314	41%
Mar-17	1	\$774	\$0	\$423	\$0	\$0	\$0	\$142	\$30	\$172	\$172	22%
Apr-17	1	\$774	\$632	\$318	\$0	\$0	\$0	\$142	\$30	\$172	\$172	22%
May-17	1	\$774	\$0	\$356	\$0	\$0	\$0	\$0	\$30	\$30	\$30	4%
Jun-17	1	\$774	\$1,041	\$284	\$0	\$0	\$0	\$284	\$30	\$314	\$314	41%
PY 2015-16	15	\$11,608	\$0	\$2,015	\$0	\$0	\$0	\$1,795	\$450	\$2,245	\$2,245	19.34%
PY 2016-17	24	\$18,573	\$2,699	\$6,307	\$0	\$0	\$0	\$3,677	\$720	\$4,397	\$4,397	23.67%
Rolling 12	24	\$18,573	\$2,699	\$6,307	\$0	\$0	\$0	\$3,677	\$720	\$4,397	\$4,397	23.67%

¹ - Cobra Rates: EE \$773.88 EE+1 \$1,447.77 EF \$2,166.88

DHS TPA Fee (\$22 PEPM 15-16 PY / \$22 PEPM 16-17 PY)
Anthem JAA Network / Disease Management (\$24.76 PEPM 15-16 PY / \$25.37 PEPM 16-17 PY)
COBRA Admin Fee (\$1 PPPM & \$8 PPPM)

²- Stop loss credits represent amounts paid to MPC as reported by DHS; actual reimbursements may differ.

³ - Rx Rebates are reported in the months they are received and not incurred.

⁴ - Stop Loss fees are as stated by DHS

⁻ Medical Admin Fee Includes

Retirees 65+ on Medicare



Over 65 Retiree Rating

- MPC did not increase the Over 65 Retiree rates last January 1, 2016
- MPC increased the Over 65 Retiree rates by 20% effective January 1, 2017

MPC - STOP LOSS \$150,000 Specific Deductible



Monterey Peninsula College 7/1/2015 - 6/31/2017 Stop Loss Premiums & Claims Total

Month	Total Enrollment	Stop Loss Premium ¹	Stop Loss Requested Reimbursements ²	Stop Loss Paid Reimbursement ³	Loss Ratio Requested Reimbursemen	
Jul-15	399	\$87,842	\$0	\$0	0.0%	
Aug-15	399	\$89,388	\$0	\$222,058	0.0%	
Sep-15	402	\$88,429	\$222,058	\$0	251.1%	
Oct-15	402	\$90,163	\$0	\$0	0.0%	
Nov-15	404	\$92,923	\$333,137	\$0	358.5%	
Dec-15	403	\$88,167	\$0	\$333,137	0.0%	
Jan-16	403	\$86,817	\$53,801	\$0	62.0%	
Feb-16	405	\$92,111	\$0	\$94,495	0.0%	
Mar-16	405	\$90,292	\$0	\$0	0.0%	
Apr-16	406	\$92,545	\$1,275	\$0	1.4%	
May-16	410	\$90,298	\$109,054	\$66,827	120.8%	
Jun-16	401	\$89,913	\$0	\$0	0.0%	
Jul-16	405	\$100,459	\$0	\$0	0.0%	
Aug-16	407	\$97,710	\$0	\$0	0.0%	
Sep-16	417	\$100,719	\$0	\$0	0.0%	
Oct-16	413	\$103,333	\$0	\$0	0.0%	
Nov-16	408	\$100,210	\$159,282	\$159,282	158.9%	
Dec-16	408	\$98,618	\$0	\$0	0.0%	
Jan-17	404	\$101,288	\$0	\$83,963	0.0%	
Feb-17	402	\$100,352	\$42,004	\$0	41.9%	
Mar-17	399	\$95,834	\$0	\$4,461	0.00%	
Apr-17	400	\$100,434	\$3,500	\$9,940	3.48%	
May-17	400	\$94,445	\$68,008	\$8,889	72.01%	
Jun-17	395	\$100,889	\$124,605	\$101,090	/23.51%	
PY 15-16	4,839	\$1,078,888	\$719,325	\$716,517	66.41%	
PY 16-17	4,858	\$1,194,290	\$397,400	\$367,626	30.78%	
Rolling 12	4,858	\$1,194,290	\$397,400	\$367,626	30.78%	

¹ Stop Loss fees are as stated by DHS

² Stop loss requested reimbursements as reported by Stealth through June 2017

³ Stop loss paid reimbursement represent amounts paid to MPC as reported by DHS and Stealth.

MPC LARGE CLAIMS Over \$50,000



Start Date: July 1, 2016 End Date: June 30, 2017

Months of Data: 12

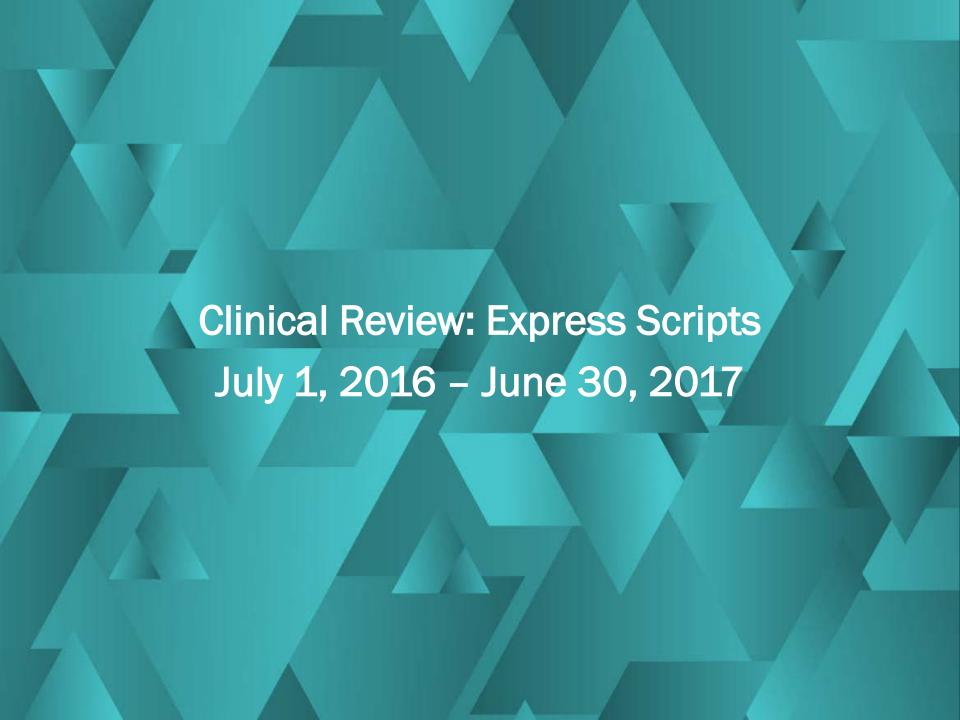
Claims as of: June 30, 2017

Claimant	Claimant Status	Claimant Type	Diagnostic Category	Total Paid Claim s ¹
1	Active	Self	Coronary atherosclerosis of native coronary, Other nonspecific abnormal cardiovascular system function study, Other & unspecified hyperlipidemia	\$327,343
2	Active	Self	Malignant neoplasm of breast (female), unspecified site, Secondary malignant neoplasm of bone & bone marrow	\$224,511
3	Active	Self	Subdural hemorrhage following injury, without mention of open intracranial wound, no loss of consciousness. Compression of brain, Unspecified essential hypertension	\$195,076
4	Retiree	Self	Mechanical loosening of prosthetic joint. Aseptic loosening, Knee joint replacement by other means, Sprain and strain of other specified sites of hip and thigh□	\$171,898
5	Retiree	Self	Septicemia, Pneumonia, Thoracic or lumbosacral neuritis or radiculitis, unspecified	\$161,644
6	Active	Self	Malignant neoplasm of ovary, Malignant neoplasm of peritoneum, unspecified, Obesity, unspecified, Other and unspecified sleep apnea□	\$143,444
7	Active	Self	Neoplasm of uncertain behavior of stomach, intestines & rectum.	\$86,373
8	Active	Self	Multiple myeloma without mention of remission.□	\$80,500
9	Active	Self	Primary localized osteoarthrosis, lower leg. Unspecified vitamin D deficiency, Unspecified hypothyroidism□	\$78,917
10	Active	Self	Inflammatory conditions of jaw, Personal history of tobacco use, presenting hazards to health, Chronic airway obstruction, not elsewhere classified□	\$62,295
11	Active	Self	Localized osteoarthrosis not specified whether primary or secondary, lower leg. Unspecified essential hypertension, Genu varum (acquired)□	\$59,619
12	Active	Self	Other specified complication of pregnancy, with delivery, Paralytic ileus, Other complications of obstetrical surgery and procedures, with delivery, with mention of postpartum complication	\$56,739
13	Active	Self	Obstruction by abnormal pelvic soft tissues during labor and delivery, delivered. Infection of amniotic cavity, delivered. Acute posthemorrhagic anemia	\$53,903
14	Retiree	Self	Secondary malignant neoplasm of brain and spinal cord. Cerebral edema, Cachexia	\$50,946
15	Active	Spouse	Second-degree perineal laceration, with delivery	\$50,596
Total				\$1,803,803

¹ Total Paid Claims as stated by DHS

*Claims that hit stop-loss and have been reimbursed have been circled in red.

² Large Claimant Report last updated on 9/17





Express Scripts - Top Line Performance Metrics



- Plan Cost PMPM decreased \$6.85 (-4.3%) to \$152.49, primarily driven by the Utilization Trend
 Component
- Specialty Plan Cost PMPM decreased \$7.69 (-19.2%) to \$32.41, primarily driven by the Specialty Drug Mix Trend Component
- Generic Fill Rate (GFR) increased 2.3 percentage points to 82.2%, 1.5 percentage points lower than the peer

Montere	y Peninsula College						
Description	7-16 - 6-17	7-15 - 6-16	Change				
Avg Subscribers per Month	410	408	0.5%				
Avg Members per Month	874	862	1.4%				
Number of Unique Patients	670	654	2.4%				
Pct Members Utilizing Benefit	76.7%	75.9%	0.8	Michaeulast F	u a v ca langui		
Total Plan Cost	\$1,599,276	\$1,648,184	-3.0%	Colleges and Universities		Midmarket Employer	
Total Days	417,305	433,913	-3.8%				
Total Rxs	12,520	12,777	-2.0%	7-16 - 6-17	Change	7-16 - 6-17	Change
Average Member Age	45.4	46.5	-2.2%	39.5		39.0	
Plan Cost PMPM	\$152.49	\$159.34	-4.3%	\$144.03	4.2%	\$117.70	5.0%
Plan Cost/Day	\$3.83	\$3.80	0.9%	\$3.82	4.4%	\$3.15	5.0%
Plan Cost per Rx	\$127.74	\$129.00	-1.0%	\$141.64	4.0%	\$121.09	5.1%
Nbr Rxs PMPM	1.19	1.24	-3.4%	1.02	0.2%	0.97	-0.1%
Generic Fill Rate	82.2%	80.0%	2.3	83.7%	2.0	85.5%	1.6
Home Delivery Utilization	35.0%	37.4%	-2.5	40.0%	-0.5	40.8%	-0.6
Member Cost %	6.0%	6.4%	-0.4	8.4%	-0.6	11.1%	-0.4
Specialty Percent of Plan Cost	21.3%	25.2%	-3.9	35.6%	2.2	32.3%	3.0
Specialty Plan Cost PMPM	\$32.41	\$40.10	-19.2%	\$51.29	10.9%	\$37.99	15.6%
Formulary Compliance Rate	97.0%	96.6%	0.4	96.7%	0.7	97.3%	0.4



Express Scripts - Key Statistics: Specialty Detailed



- Your Specialty Plan Cost PMPM is \$18.88 lower than your peer, and trending 30.1 points lower
- You have 12 unique specialty patients, an increase of 1 specialty patient

	Monterey Peninsula College									
	N	on-Specialty			Specialty					
Description	7-16 - 6-17	7-15 - 6-16	Change	7-16 - 6-17	7-15 - 6-16	Change				
Avg Subscribers per Month	410	408	0.5%	410	408	0.5%				
Avg Members per Month	874	862	1.4%	874	862	1.4%				
Number of Unique Patients	668	653	2.3%	12	11	9.1%				
Pct Members Utilizing Benefit	76.4%	75.8%	0.7	1.4%	1.3%	0.1				
Total Plan Cost	\$1,259,316	\$1,233,364	2.1%	\$339,961	\$414,820	-18.0%				
Percent of Total Plan Cost	78.7%	74.8%	3.9	21.3%	25.2%	-3.9				
Total Days	414,622	431,600	-3.9%	2,683	2,313	16.0%				
Total Rxs	12,470	12,718	-1.9%	50	59	-15.3%				
Percent of Total Rxs	99.60%	99.54%	0.1	0.40%	0.46%	-0.1				
Plan Cost PMPM	\$120.07	\$119.23	0.7%	\$32.41	\$40.10	-19.2%				
Plan Cost/Day	\$3.04	\$2.86	6.3%	\$126.71	\$179.34	-29.3%				
Plan Cost per Rx	\$100.99	\$96.98	4.1%	\$6,799.21	\$7,030.85	-3.3%				
Nbr Rxs PMPM	1.19	1.23	-3.3%	0.005	0.006	-16.4%				
Generic Fill Rate	82.5%	80.2%	2.2	20.0%	20.3%	-0.3				
Member Cost %	7.4%	8.3%	-0.9	0.3%	0.2%	0.0				

Specialty Midmarket Employer - Colleges and Universities									
7-16 - 6-17	Change								
\$51.29	10.9%								
\$188.32	4.6%								
\$7,481.91	6.3%								
0.007	4.3%								
10.9%	-2.1								
1.5%	0.2								



Express Scripts - Top 25 Drugs



- Represent 44.5% of your total Plan Cost and comprise 12 indications
- 4 of your top 25 are specialty drugs, making up 44.2% of your Top 25 spend

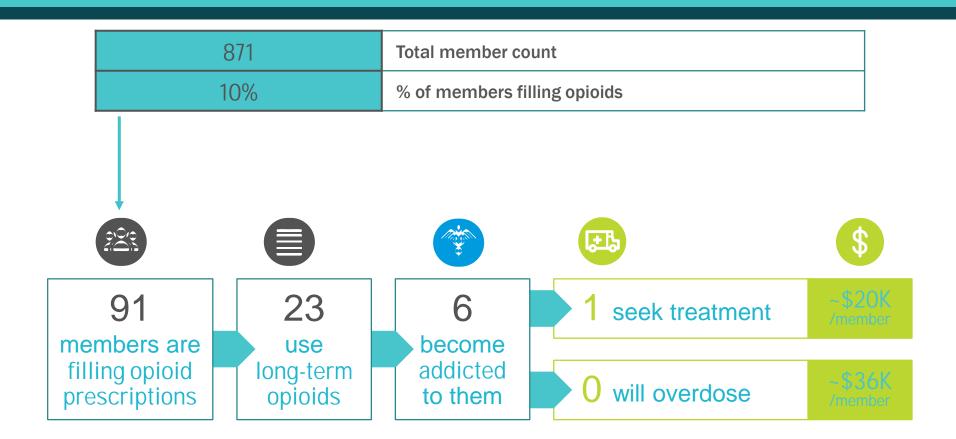
			Top Dru	igs by Pla	n Cost							
				7-16 - 6-17					7-15 - 6-16			
Rank	Peer Rank	Brand Name	Indication	Rxs	Pts.	Plan Cost	Plan Cost PMPM	Rank	Rxs	Pts.	Plan Cost PMPM	Plan Cost PMPM
1	1	HUMIRA PEN*	INFLAMMATORY CONDITIONS	17	2	\$109,576	\$10.45	2	18	3	\$8.64	20.9%
2	146	IMATINIB MESYLATE*	CANCER	10	1	\$94,605	\$9.02	5	4	1	\$3.66	146.4%
3	8	STELARA*	INFLAMMATORY CONDITIONS	4	1	\$76,516	\$7.30	6	2	1	\$3.54	106.0%
4	25	OTEZLA*	INFLAMMATORY CONDITIONS	4	1	\$33,906	\$3.23	15	3	1	\$2.14	51.0%
5	15	VIAGRA	IMPOTENCE	76	24	\$29,406	\$2.80	11	86	22	\$2.28	23.1%
6	32	ELIQUIS	ANTICOAGULANT	61	9	\$28,306	\$2.70	14	55	8	\$2.21	22.2%
7	91	VYTORIN	HIGH BLOOD CHOLESTEROL	68	11	\$25,690	\$2.45	8	86	12	\$2.66	-8.0%
8	106	OXYCONTIN	PAIN/INFLAMMATION	39	7	\$24,873	\$2.37	10	30	5	\$2.48	-4.3%
9	83	CREON	GI DISORDERS	26	1	\$24,218	\$2.31	21	25	3	\$1.30	77.1%
10	36	LIALDA	INFLAMMATORY CONDITIONS	23	2	\$23,165	\$2.21	35	20	1	\$0.96	129.1%
11	6	CIALIS	IMPOTENCE	62	11	\$23,056	\$2.20	17	74	10	\$1.76	24.6%
12	26	XARELTO	ANTICOAGULANT	37	9	\$22,299	\$2.13	12	41	8	\$2.24	-5.2%
13	7	HUMALOG	DIABETES	43	4	\$19,225	\$1.83	37	22	3	\$0.93	97.6%
14	80	ATORVASTATIN CALCIUM	HIGH BLOOD CHOLESTEROL	422	68	\$18,017	\$1.72	16	419	72	\$1.86	-7.8%
15	10	JANUVIA	DIABETES	29	6	\$17,294	\$1.65	24	19	6	\$1.16	42.6%
16	532	ABILIFY MAINTENA	MENTAL/NEURO DISORDERS	9	1	\$15,724	\$1.50					
17	34	LATUDA	MENTAL/NEURO DISORDERS	8	4	\$14,854	\$1.42	27	9	1	\$1.10	29.0%
18	28	ANDROGEL	HORMONAL SUPPLEMENTATION	22	4	\$14,824	\$1.41	13	37	5	\$2.23	-36.7%
19	19	TRULICITY	DIABETES	10	2	\$14,787	\$1.41	25	8	2	\$1.11	26.6%
20	31	ROSUVASTATIN CALCIUM	HIGH BLOOD CHOLESTEROL	97	18	\$14,700	\$1.40	103	17	10	\$0.36	292.7%
21	78	BYDUREON PEN	DIABETES	17	2	\$14,129	\$1.35	31	15	2	\$1.01	32.8%
22	113	PRADAXA	ANTICOAGULANT	27	4	\$13,635	\$1.30	62	14	3	\$0.59	119.0%
23	326	PROPAFENONE HCL ER	IRREGULAR HEART BEAT	19	3	\$13,333	\$1.27	28	18	3	\$1.08	17.5%
24	39	LYRICA	PAIN/INFLAMMATION	25	5	\$13,120	\$1.25	23	33	4	\$1.18	5.8%
25	22	SYMBICORT	ASTHMA	23	7	\$12,523	\$1.19	20	39	9	\$1.36	-12.5%
			Total Top 25:	1,178		\$711,784	\$67.87		1,094		\$47.87	41.8%
			Differences Between Periods:	84		\$216,591	\$19.99					

*Specialty Drugs



Express Scripts – Overview of Opioids Impact





Date Range: 2016-07-01 - 2017-07-31

(Program cost is \$0.39 PMPM (\$4,076 annually based on 871 lives)

Source of data: Express Scripts' Research team conducted a thorough review of the medical literature related to the potential costs avoided from detrimental outcomes due to the misuse and abuse of opioids. The estimates were created using peer-reviewed literature and government agency information and employing the standards of critical review outlined and supported by the U.S. Preventative Services Task Force, differentiating quality research into good, fair, and poor. Therefore, the estimates were based on the best available studies as of May 16, 2017.

Express Scripts – A comprehensive solution at every touchpoint









PHARMACY

HOME

PHYSICIAN

Initial fill 7 days' supply

Enhanced long acting opioid prior authorization

Concurrent DUR

Morphine Equivalent Dose (MED) edit >200Mg

Enhanced FWA auto lock

Educational letter

Proactive Specialized
Neuroscience
Therapeutic Research
Center (TRC)
pharmacist outreach

Disposal bags

Point of care alerts (MED) dosing

Enhanced FWA auto lock

Express Scripts – Plan Recommendations



Advanced Utilization Management comprehensive trend management solution

PRIOR AUTHORIZATION

1

Right Patient STEP THERAPY

2 Right Drug

DRUG QUANTITY

Right Amount

PROACTIVE, HOLISTIC APPROACH

- 1. Actively monitor changing landscape
- 2. Automatically update clinical rules
- 3. Implement marketplace changes as they occur



Strategically developed packages to improve trend and align philosophy across plan

Express Scripts - Plan Recommendations



Advanced Utilization Management comprehensive trend management solution

Limited Package

Prior Authorization

Limited PA List Proactive PA List

Step Therapy

Limited Step Therapy List

Drug Quantity Management

Limited DQM List

Advantage Package

Prior Authorization

Limited PA List Proactive PA List Advantage PA List Nonessential Therapy PA List

Step Therapy

Limited Step Therapy List
Preferred Specialty
Management
Advantage Step Therapy List

Drug Quantity Management

Limited DQM List Advantage DQM List Advantage Plus Package

Prior Authorization

Limited PA List Proactive PA List Advantage PA List

Nonessential Therapy PA List Advantage Plus PA List Pharmacogenomics PA List Oncology Package

Step Therapy

Limited Step Therapy List Preferred Specialty Management Advantage Step Therapy List Advantage Plus Step List

> Drug Quantity Management

Limited DQM List Advantage DQM List Advantage Plus DQM List Unlimited Option

Prior Authorization

Limited PA List Proactive PA List

Advantage PA List

Nonessential Therapy PA List
Advantage Plus PA List
Pharmacogenomics PA List
Oncology Package
Adjunctive Specialty PA List
Optional PA List

Step Therapy

Limited Step Therapy List
Preferred Specialty
Management
Advantage Step Therapy List
Advantage Plus Step List
Rare Medications Step List
Optional Step Therapy
Modules

Drug Quantity Management

Limited DQM List Advantage DQM List Advantage Plus DQM List

Green indicates currently in place.

Express Scripts – Plan Recommendations



Advanced Utilization Management comprehensive trend management solution

PRIOR AUTHORIZATION
Right
Patient

STEP THERAPY

Right

Drug

Right
Amount

Recommended Strategy	Package Price Estimated Net Additional I PMPM Annualized Savings		Estimated Member Impact
Advantage Package	\$0.96	\$62,395	79
Advantage Plus Package	\$1.54	\$92,705	130
Actively monitor changing landscape	Automatical update clinical rule	 implement market 	•

Currently pay \$0.33 PMPM. Above fees represent package fees. If Advantage or Advantage Plus package is selected, an additional \$0.05 PMPM fee will be required to keep the Adjunctive Specialty PA list in place.

Savings estimates include step therapy without grandfathering, when available.

Savings are ingredient, net of program cost and rebate impact, exclude rules in place today, are based on ESI Book of Business data, and assume 875 lives over 12 months. Program price includes rebate impact.

Packages include Step Therapy, Prior Authorization, and Drug Quantity Management.

Member impact based on claims from 4.2017 – 9.2017.

Anthem Disease Management

MPC Year-End Reporting

July 1, 2016 – June 30, 2017

Anthem Disease Management Year End Report



Risk Level	Number	Percent	Reference
High	15	8.9%	8.6%
Moderate	58	34.5%	15.9%
Low	95	56.5%	75.5%
Total	168	100.0%	100.0%

- Member Risk by stratification level.
- High and moderate risk members are targeted for outbound telephone-based management.

- Members under management and newly identified members during the reporting period.
- Prevalence rate is reported as of the end of the reporting period.

Primary Conditions	Total Under Management During Reporting	Total Under Management as of 6/30/2017	Eligible Membership as of 6/30/2017	Prevalence Rate as of 6/30/2017	Reference Rate	Members Identified During Report Period	Members Identified During Current Quarter
Asthma	56	51	862	5.9%	3.5%	11	4
Coronary Artery Disease (CAD)	25	21	862	2.4%	1.5%	3	0
Heart Failure (HF)	4	3	862	0.3%	0.3%	0	0
COPD	16	12	862	1.4%	0.6%	1	0
Diabetes	67	62	862	7.2%	3.8%	1	1
Total	168	149				16	5

Anthem Disease Management Year End Report



- Members are identified for the program primarily through claims review using a proprietary predictive model. Other identification methods for the program include Health Risk Assessments (if applicable), provider and health plan referrals.
- Once identified, members are stratified into three risk levels high, moderate, low

 based on predicted risk for future healthcare expense and our ability to contact
 the member for management. Members at high and moderate risk are targeted for
 outbound telephone-based management. Risk level may change over time based
 on regular review of claims, assessment information, and the member's response
 to the program.
- The program management plan is to work with members and providers to improve adherence to evidence-based guidelines with the ultimate aim of improving the health of members, enhancing patient/provider relationships and reducing the incidence and severity of condition-related complications.

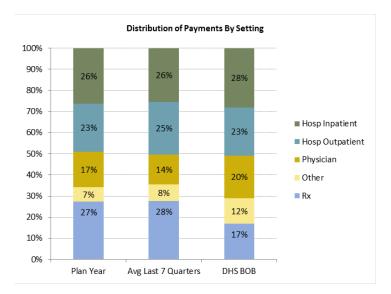
Clinical Review: Delta Health Systems
July 1, 2016 – June 30, 2017

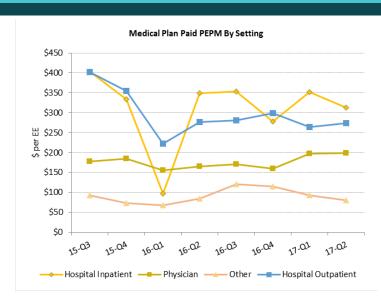
Delta Health Systems Payments by Setting and PPO Performance

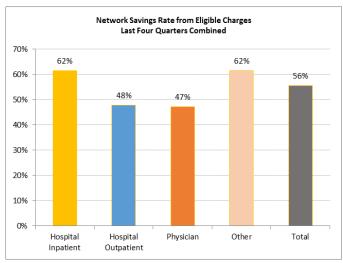


Tracking payments by setting provides some explanation of trends and illustrates the impact of negotiated rates of the PPO network. Plan paid by setting is shown to the right on a per employee per month basis. Payments in different settings will have different trends, but significant changes over 2 or more quarters should be investigated further. The most recent quarter's plan payments are compared to historical averages and external averages from Delta Book of Business (all on a % of total) in the figure below.

DHS partner networks have negotiated rates with a wide breadth of providers. Members who utilize network providers receive significant discounts from billed charges. The network savings rates by provider for the most recent four quarters is graphed at the lower right. Savings rates will vary over time due to the mix of services and providers utilized.







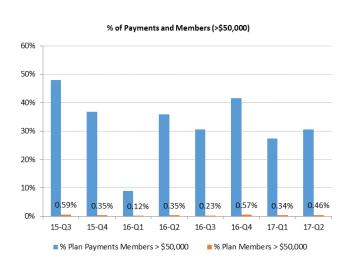
Delta Health Systems Higher Cost Members and Trend

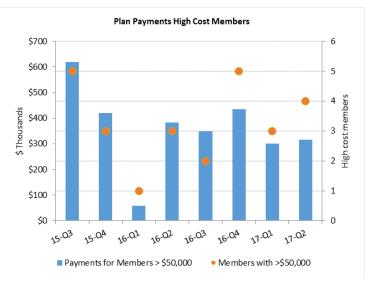


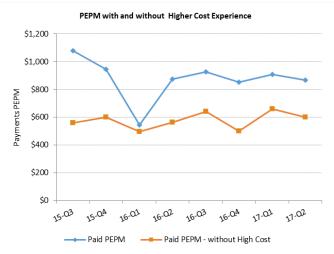
Typically a small portion of members account for a high portion of medical plan payments. Quarterly medical payments for all members with plan paid >\$50k in a quarter are shown on the right.

The chart below demonstrates the disproportionate contribution of higher cost members to the total plan paid.

Excluding higher cost member plan paid from PEPM will tend to smooth trend and show the impact of the higher cost cases (see the chart on the lower right).







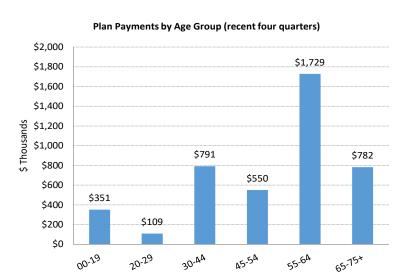
Delta Health Systems Age Group Overview

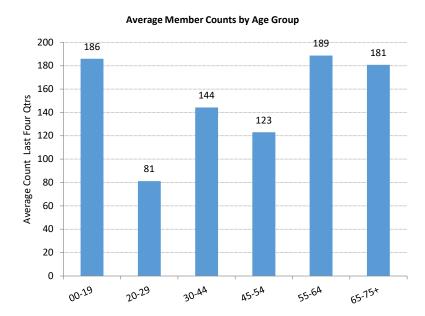


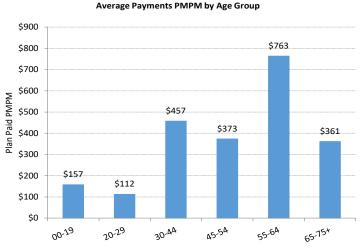
Member age is a key factor in explaining overall medical costs. Typically the older age groups experience higher cost. The figure to the right displays average membership counts by age group over the most recent four quarters.

The graph below shows the plan paid by age group for the most recent four quarters.

The figure "Average Payments PMPM" on lower right shows medical plan payments adjusting for enrollment within each age group - amounts are shown per member per month for the most recent year (four quarters). PMPM typically dips in 20-29 band and then grows with each older age bracket until 65-75+ where Medicare is often primary payor with employer plan responsible for only a small portion of overall medical costs.







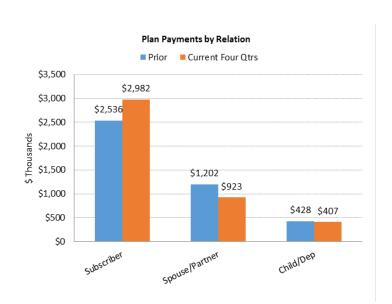
Delta Health Systems Relationship Overview

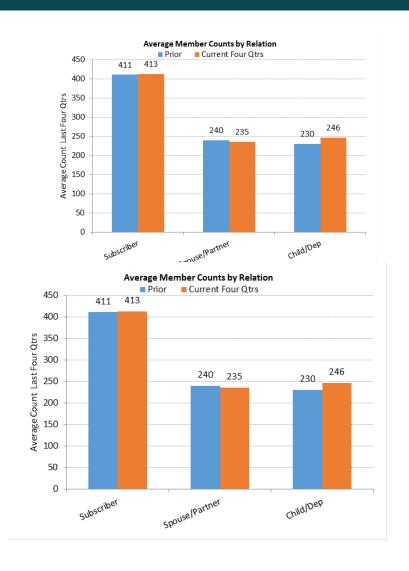


Membership consists of subscribers (most often employees), spouses or partners, and children or other dependents. The figure to the right displays average membership counts by relation over the most recent four quarters compared to the prior four quarters.

The graph below shows the plan paid by relation (\$ in thousands).

The figure "Average Payments PMPM" on lower right presents medical plan payments adjusting for enrollment within each relation category amounts are shown per member per month for the most current year (four quarters) and the prior year.







ANCILLARY C OVERAGES 2016-2017 2016-17 Delta Dental (ACSIG)



Alliant's underwriting calculation suggested a decrease of -11.51%, Alliant recommended a rate decrease and MPC decided to hold the rates for plan year 2017/18.

The following was used in the calculation:

ACSIG Self-funded Program fees are valid through September 31, 2018 are as follows:

- Delta Dental Administration rate is 5.86% of paid claims
- ACSIG fee is \$0.60 per employee per month

Underwriting Projection Components:

- Trend = 2.5% (ACSIG pool)
- Two years of data (1/1/15 12/31/16)
- Blended Claims Current year weighted 75% and prior year at 25%
- One month of beginning and ending reserves (IBNR)
- Zero margin applied to the underwriting

ANCILLARY COVERAGES 2016-2017 2016-17 Delta Dental (ACSIG)



Dental Benefits		Delta Dental (ACSIG)PPO PLAN		
Dental Benefits		PPO Network Premier & Non PPO Ne		
Calendar Year Maximum		\$1,700/Member	\$1,500/Member	
Calendar Year Deductible		No Deductibles		
Individual / Family			None gnostic & Preventive)	
Diagnostic and Preventive		(Walled for Blag	gnostic & Freventive)	
Oral Exam				
X-Rays				
Teeth Cleaning		70%	%-100%	
Fluoride Treatment				
Space Maintainers				
Bitewings				
Basic Services				
Sealants				
Amalgam/Composite Fillings		70%-100%		
Periodontics (Gum disease)				
Endodontics (Root Canal)				
Extractions & Other Oral Surgery				
Major Services				
Crown Repair		70%-100%		
Restorative - Inlays and Crowns				
Prosthodontics		50%		
Orthodontics		3070		
Eligible for Benefit		Chile	dren Only	
Benefit Level		50% with \$500 lifetime max per child		
Accident				
		100%		
Calendar Year Maximum		Separate \$1,000 Max per person		
Rate Guarantee		1 Year		
Rates	EE's	Current	Projected	
Composite Funding Rate	282	\$115.15	\$115.15	
Monthly Premium		\$32,472	\$32,472	
Annual Premium		\$389,668	\$389,668	
\$ Difference			\$0	
% Difference			0.0%	

Enrollment Provided by ACSIG as of 12/2016

This document is intended as a quick reference, not a comprehensive description. Limitations and exclusions can be found in the official plan documents. In case of any discrepancies, the official plan documents will govern.

ANCILLARY COVERAGES 2016-2017 2016-17 VSP Vision (ACSIG)



Alliant's underwriting calculation suggested a decrease of -21.11%, Alliant recommended a rate decrease and MPC decided to hold the rates for plan year 2017/18.

The following was used in the calculation:

ACSIG Self-funded Program fees are valid through September 31, 2018 are as follows:

VSP Administration rate is 12.5% of paid claims

Underwriting Projection Components:

- Trend = 3% (ACSIG pool)
- Two years of data (1/1/15 12/31/16)
- Blended Claims Current year weighted 80% and prior year at 20%
- Three weeks beginning and ending reserves (IBNR)
- Zero margin applied to the underwriting

ANCILLARY COVERAGES 2016-2017 2016-17 VSP Vision (ACSIG)



Vision Benefits			(ACSIG)
		In-Network	Out-of-Network
		Copay:	Pays Up To:
Exam & Prescription Glasses		No Charge	\$45
Lenses			
Single		No Charge	\$45
Bifocal		No Charge	\$65
Trifocal		No Charge	\$85
Frames		\$120 Allowance	\$47
Contact Lenses			
Medically Necessary		No Charge	\$210
Elective		\$120 Allowance	\$105
Frequency of Services			
Eye Examination		12	Months
Lenses		12	Months
Frames		24	Months
Contact Lenses		12	Months
Rate Guarantee		1	Year
Rates	EE's	Current	Projected
Composite Funding Rate	287	\$10.31	\$10.31
Monthly Premium Annual Premium		\$2,959 \$35,508	\$2,959 \$35,508
\$ Difference % Difference Enrollment provided by ACSIG as of			\$0 0.00%

Enrollment provided by ACSIG as of 12/2016

This document is intended as a quick reference, not a comprehensive description. Limitations and exclusions can be found in the official plan documents. In case of any discrepancies, the official plan documents will govern.

ANCILLARY COVERAGES 2016-2017

Estimated Monthly Premium

Estimated Annual Premium

Anthem Life AD&D



Basic Life/AD&D Benefits	Anthem Employee Life AD&D		
	Anthem Dependent Life		
Employee Coverage Age Range	Life AD&D Volumes		
Under Age 25	\$162,240		
Age 25-29	\$141,960		
Age 30-34	\$121,680		
Age 35-39	\$104,442		
Age 40-44	\$83,148		
Age 45-49	\$62,361		
Age 50-54	\$43,000		
Age 55-59	\$35,000		
Age 60-64	\$30,000		
Age 65-69	\$18,000		
Age 70-74	\$9,000		
Age 75-79	\$4,000		
Age 80-84	\$2,000		
Age 85 and Over	\$1,000		
Under Age 50	\$50,000.00		
Age 50-54	\$43,000.00		
Age 55-59	\$35,000.00		
Age 60-64	\$30,000.00		
Age 65-69	\$18,000.00		
Age 70-74	\$9,000.00		
Age 75-79	\$4,000.00		
Age 80-84	\$2,000.00		
Age 85 and Over	\$1,000.00		
Dependent Coverage	A		
Spouse	\$1,500		
0.114	8 days - Under 6 Months = \$100		
Child(ren)	Over 6 Months = \$1,500		
Additional Benefit Provisions	(Child coverage can continue until 24 if they are a full-time		
Additional Benefit Provisions	Prior to age 60 until age 65, Anthem will pay premium after the		
Waiver of Premium	first 9 month		
Accelerated Death Benefit	75% of group term life		
Seat Belt Provision (AD&D)	10% of the AD&D benefit amount		
Rate Guarantee	2 Year 7/1/2016 - 6/30/2018		
Monthly Rates	Current		
Estimated Life Insurance Volume	\$8,054,776		
Estimated AD&D Volume	\$5,344,000		
Basic Life Rate per \$1,000	\$0.160		
Dependent Life Rate	\$0.570		
AD&D Rate per \$1,000	\$0.027		

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\$1,433

\$17,197

ANCILLARY COVERAGES 2016-2017

Symetra/Voya Long Term Disability - July 1 Marketing



Long Term Disability Benefits
Eligibility
Class 1 - Certified Employees
Class 2 - Academic Employees
Flimination Period
Limitation 1 61100
Monthly Benefit Percentage
Minimum Monthly Benefit
Maximum Monthly Benefit
Class 1 & 2
Own Occupation Definition
Definition of Disability
Maximum Benefit Duration
Residual Disability Coverage
Recurrent Disabilities
Mental Health / Substance Abuse Limitations
Pre-Existing Condition
Reta Cuerentes

Rate Guarantee	
Rates	
Insurance Volume	
Rate per \$100	

MONTHLY PREMIUM ANNUAL PREMIUM
ANNUAL PREMIUM

Symetra
Current / Renewal
Benefits
Certified Employees
An active F/T certified employees with 5 years of credited STRS service
and working at least 20 hours per week
Academic Employees
An active F/T academic employee with less than 5 years of credited STRS
service and working
at least 20 hours per week; and all other full-time employees working 30 hours
each week
150 Days
66.67%
Greater of \$100 or 10% of Monthly Earnings
\$3,500
24 Months
Occupation and Earnings
Class 1: 24 Month Duration
Elimination Period can be satisfied with total and/or partial disability
During Elim Period: 30 days
24 Months Lifetime
3 / 12

1	Year
Current	Renewal
\$1,	157,722
\$0.140	\$0.210
\$1,621	\$2,431
\$19,450	\$29,175

Voya SOLD
Benefits
Certified Employees An active F/T certified employees with 5 years of credited STRS service and working at least 20 hours per week
Academic Employees
An active F/T academic employee with less than 5 years of credited STRS service and working
at least 20 hours per week; and all other full-time employees working 30 hours each week
150 Days
66.67%
Greater of \$100 or 10% of Monthly Earnings
\$3,500
24 Months
Occupation and Earnings
Class 1: 24 Month Duration
Elimination Period can be satisfied with total and/or partial
During Elim Period: 30 days
24 Months Lifetime
3 / 12

3 Years
Proposed
\$1,157,722
\$0.170

\$1,968 \$23,618

> \$4,168 21%

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\$9,725

50%



CARRIER RATINGS



Line of Coverage	Carrier	A.M. Best Rating
Medical & Rx		
Medical PPO (Self Funded)	Anthem	А
Dental (ACSIG) PPO	Delta Dental	A-
Vision (ACSIG)	VSP	А
Basic Life, Dep Life, and AD&D	Anthem	А
LTD	Symetra	А
Stop Loss	Symetra	A

A LIANT EMPLOYEE BENEFITS

Public Entity Benefits Group 100 Pine Street, 11th Floor San Francisco, CA 94111



Monterey Peninsula College P&C Report - January through December 2017

March 16, 2018

Christine Kerns, Senior Vice President

AGENDA



- Medical Plan 2017 Premium vs. Claims (P&C) Report
 - Funding Recap
 - Premium and Claims Summary
 - Plan Performance
 - Claims vs Funding
 - Stop-Loss
 - Large Claims
- Ancillary Coverages Review
- Compliance Updates

Premiums and Claims Report – Jan-Dec 2017 Actives, Early Retirees and Retirees 65+ on Medicare



The Premiums and Claims report is based on the period from January 1, 2017 – December 31, 2017

- This report includes Actives, Early Retirees, Medicare Retirees, and COBRA participants
- The funding rate for Actives and Early Retirees is:
 - \$1,517.00 for July 2015 June 2016
 - \$1,668.70 for July 2016 June 2017
 - \$1,752.00 for Jul 2017 June 2018
- The funding rates for Retirees on Medicare for Jan 2017 December 2017 are:
 - Retiree Only: \$419.39
 - Retiree + Spouse (On Medicare): \$838.76
 - One Medicare and One Non-Medicare: \$1,164.83
- The funding rates for Retirees on Medicare for January 2018 December 2018 are:
 - Retiree Only: \$487.73
 - Retiree + Spouse (On Medicare): \$975.45
 - One Medicare and One Non-Medicare: \$1,354.65

Premiums and Claims Report – Jan-Dec 2017 Actives, Early Retirees and Retirees 65+ on Medicare



The Premiums and Claims report is based on the period from January 1, 2017 – December 31, 2017

- History of loss ratio:
 - The loss ratio for the prior reporting period (Jul 2013 Jun 2014) was 102.90%
 - The loss ratio for the prior reporting period (Jul 2014 Jun 2015) was 103.21%
 - The loss ratio for the prior reporting period (Jul 2015 Jun 2016) was **103.42%**
 - The loss ratio for the prior reporting period (Jul 2016 Jun 2017) was 105.53%
 - The loss ratio for the current reporting period (Jan 2017 Dec 2017) is 91.11%
- The Total Loss Ratio has declined for the period 1/1/2017 12/31/2017. This is largely due to the following:
 - Fixed costs decrease effective 7/1/2017 due to Stop Loss premium reduction with change to VOYA
 - Claims costs average medical claims shows a decrease in the 2nd half of 2017:
 - Claims 1/1/2017 6/30/2017 = \$2,857,637
 - Claims 7/1/2017 12/31/2017 = \$2,048,290
 - Funding rates for Actives/Early Retirees increased by 4.99% effective 7/1/2017
- For comparison purposes, the loss ratio for the period January 1, 2016 December 31, 2016 was 107.63%

Actives, Early Retirees, Retirees 65+ on Medicare, and COBRA



				Funding / Premium			Paid (Claims	Credits/	Rebates			Fixed Costs		Loss Ratio		Surplus / Deficit
Α	В	С	D	E	F	G	Н	I	J	K	L	M	0	P	Q	R	S
Month	Actives, COBRA, Retirees U65, Retirees O65	Actives	Early Retiree	Retiree on Medicare ¹	COBRA ²	Total	DHS Medical Paid Claims	Gross Rx Claims	Stop Loss Credits ³	Rx Rebates ⁴	Net Total Claims	Stop Loss Fee ⁵	Medical Admin ⁶	Total Fixed Costs	Total Expenses	Income and Expense Ratio	Total Expenses
Jul-16	405	\$442,206	\$53,398	\$53,588	\$1,548	\$550,740	\$289,974	\$146,334	\$0	\$0	\$436,308	\$100,459	\$21,850	\$122,309	\$558,617	101.43%	-\$7,877
Aug-16	407	\$445,543	\$53,398	\$53,588	\$1,548	\$554,077	\$357,362	\$136,024	(\$72,500)	\$0	\$420,887	\$97,710	\$20,649	\$118,359	\$539,245	97.32%	\$14,832
Sep-16	417	\$452,218	\$58,405	\$54,094	\$3,096	\$567,812	\$490,633	\$134,915	\$0	(\$10,433)	\$615,115	\$100,719	\$21,578	\$122,297	\$737,412	129.87%	-\$169,600
Oct-16	413	\$452,218	\$56,736	\$53,083	\$2,322	\$564,358	\$259,099	\$131,815	\$0	\$0	\$390,915	\$103,333	\$22,286	\$125,619	\$516,533	91.53%	\$47,824
Nov-16	408	\$447,212	\$55,067	\$52,577	\$2,322	\$557,178	\$289,428	\$127,328	(\$159,282)	\$0	\$257,474	\$100,210	\$21,504	\$121,714	\$379,188	68.06%	\$177,990
Dec-16	408	\$447,212	\$55,067	\$52,577	\$2,322	\$557,178	\$498,258	\$116,938	\$0	(\$8,832)	\$606,364	\$98,618	\$20,955	\$119,573	\$725,937	130.29%	-\$168,759
Jan-17	404	\$447,212	\$56,736	\$50,555	\$1,548	\$556,050	\$360,329	\$173,617	\$0	\$0	\$533,945	\$101,288	\$21,699	\$122,986	\$656,932	118.14%	-\$100,882
Feb-17	402	\$445,543	\$58,405	\$50,049	\$774	\$554,771	\$388,843	\$114,350	\$0	\$0	\$503,194	\$100,352	\$21,543	\$121,895	\$625,088	112.68%	-\$70,318
Mar-17	399	\$442,206	\$56,736	\$50,049	\$774	\$549,765	\$344,170	\$131,359	\$0	(\$38,000)	\$437,528	\$95,834	\$19,956	\$115,790	\$553,318	100.65%	-\$3,554
Apr-17	400	\$440,537	\$60,073	\$50,049	\$774	\$551,433	\$236,686	\$137,896	(\$9,940)	\$0	\$364,641	\$100,434	\$21,400	\$121,834	\$486,476	88.22%	\$64,958
May-17	400	\$442,206	\$60,073	\$49,544	\$774	\$552,596	\$317,581	\$123,068	(\$6,188)	\$0	\$434,461	\$94,445	\$19,638	\$114,082	\$548,543	99.27%	\$4,053
Jun-17	395	\$442,206	\$58,405	\$47,522	\$774	\$548,906	\$480,429	\$132,753	(\$5,899)	(\$23,416)	\$583,867	\$100,889	\$21,493	\$122,382	\$706,249	128.66%	-\$157,344
Jul-17	398	\$452,016	\$68,328	\$50,555	\$844	\$571,743	\$357,649	\$178,236	(\$97,892)	\$0	\$437,993	\$77,400	\$20,780	\$98,179	\$536,172	93.78%	\$35,571
Aug-17	406	\$469,536	\$68,328	\$49,544	\$844	\$588,252	\$296,361	\$117,031	(\$82,827)	\$0	\$330,566	\$78,834	\$21,725	\$100,559	\$431,125	73.29%	\$157,128
Sep-17	404	\$471,288	\$68,328	\$48,027	\$844	\$588,488	\$111,190	\$111,301	\$0	\$0	\$222,491	\$75,736	\$20,727	\$96,463	\$318,954	54.20%	\$269,534
Oct-17	408	\$476,544	\$68,328	\$48,533	\$844	\$594,249	\$294,392	\$150,288	\$0	\$0	\$444,680	\$78,703	\$21,901	\$100,604	\$545,283	91.76%	\$48,966
Nov-17	406	\$474,792	\$66,576	\$48,533	\$844	\$590,745	\$392,591	\$133,480	(\$393,737)	\$0	\$132,334	\$78,957	\$21,966	\$100,923	\$233,257	39.49%	\$357,488
Dec-17	392	\$474,792	\$63,072	\$42,466	\$844	\$581,175	\$352,423	\$127,804	\$0	\$0	\$480,227	\$78,156	\$21,634	\$99,791	\$580,017	99.80%	\$1,157
PY 2014-15	4,813	\$4,708,768	\$658,378	\$656,444	\$0	\$6,023,590	\$3,637,189	\$1,872,991	(\$341,794)	(\$52,713)	\$5,115,673	\$858,275	\$242,976	\$1,101,252	\$6,216,925	103.21%	-\$193,335
PY 2015-16	4,839	\$4,760,346	\$623,487	\$644,576	\$11,608	\$6,040,017	\$4,165,261	\$1,657,851	(\$857,644)	(\$45,443)	\$4,920,025	\$1,078,888	\$247,899	\$1,326,787	\$6,246,812	103.42%	-\$206,794
PY 2016-17	4,858	\$5,346,515	\$682,498	\$617,277	\$18,573	\$6,664,863	\$4,312,791	\$1,606,398	(\$253,809)	(\$80,681)	\$5,584,699	\$1,194,290	\$254,550	\$1,448,840	\$7,033,539	105.53%	-\$368,676
Rolling 12	4,814	\$5,478,876	\$753,387	\$585,427	\$10,483	\$6,828,173	\$3,932,644	\$1,631,182	(\$596,482)	(\$61,416)	\$4,905,927	\$1,061,027	\$254,461	\$1,315,488	\$6,221,415	91.11%	\$606,758

^{1 -} Retiree Subsidy is not included. Funding amounts for July 2015 - Dec 2017 are estimated and actual amounts may vary.

 Effective Date
 1.1.15-12.31.15
 1.1.16-12.31.16
 1.1.17-12.31.17

 Retiree (M)
 \$349.49
 \$349.49
 \$419.39

 Retiree + Spouse(M)(M)
 \$698.97
 \$698.97
 \$838.76

 One on One Off
 \$970.69
 \$970.69
 \$1.164.83

DHS TPA Fee (\$22 PEPM 15-16 PY/\$22.75 PEPM 16-17 PY/\$22.75 PEPM 17-18 PY)
Anthem JAA Network / Disease Management (\$24.76 PEPM 15-16 PY/\$25.37 PEPM 16-17 PY/\$25.37 PEPM 17-18 PY)
COBRA Admin Fee (\$1 PPPM & \$8 PPPM)

Retiree Admin Fee (\$5.50 PPPM)

² - COBRA reflect medical enrollments only, MPC does pay for dental members on COBRA which has incurred minimal admin costs not shown here

³⁻ Stop loss credits represent amounts paid to MPC as reported by DHS; actual reimbursements may differ

⁴ - Rx Rebates are reported in the months they are received and not incurred.

⁴ - Stop Loss fees are as stated by DHS. As of July 1, 2017, MPC has switched Stop Loss carriers to Voya Financial

Medical Admin Fee Includes:

Actives



		Funding / Premium	Paid Claims		Credits/ Rebates			Fixed Costs			Loss Ratio		
Month	Actives	Internal Funding ¹	DHS Medical Paid Claims	Gross Rx Claims	Stop Loss Credits ²	Rx Rebates ³	Net Total Claims	Stop Loss Fee ⁴	Medical Admin ⁵	Total Fixed Costs	Total Expenses	Income and Expense Ratio	
Jul-16	265	\$442,206	\$126,865	\$86,377	\$0	\$0	\$213,242	\$69,446	\$13,017	\$82,462	\$295,704	66.87%	
Aug-16	267	\$445,543	\$288,055	\$80,442	-\$67,298	\$0	\$435,794	\$69,921	\$13,017	\$82,938	\$518,732	116.43%	
Sep-16	271	\$452,218	\$411,180	\$63,576	\$0	-\$10,433	\$485,189	\$70,375	\$13,115	\$83,490	\$568,679	125.75%	
Oct-16	271	\$452,218	\$200,163	\$78,624	\$0	\$0	\$278,787	\$71,540	\$13,459	\$84,999	\$363,786	80.44%	
Nov-16	268	\$447,212	\$224,497	\$71,826	-\$159,282	\$0	\$455,606	\$70,035	\$13,115	\$83,150	\$538,756	120.47%	
Dec-16	268	\$447,212	\$356,854	\$60,841	\$0	-\$8,832	\$426,528	\$71,425	\$13,361	\$84,786	\$511,313	114.33%	
Jan-17	268	\$447,212	\$313,791	\$105,566	\$0	\$0	\$419,356	\$70,687	\$13,164	\$83,851	\$503,207	112.52%	
Feb-17	267	\$445,543	\$297,743	\$60,382	\$0	\$0	\$358,125	\$70,205	\$13,115	\$83,320	\$441,445	99.08%	
Mar-17	265	\$442,206	\$298,763	\$70,666	\$0	-\$38,000	\$407,429	\$69,948	\$12,968	\$82,916	\$490,345	110.89%	
Apr-17	264	\$440,537	\$202,463	\$95,161	\$0	\$0	\$297,624	\$70,375	\$13,115	\$83,490	\$381,114	86.51%	
May-17	265	\$442,206	\$263,037	\$61,272	\$0	\$0	\$324,309	\$68,985	\$12,869	\$81,855	\$406,163	91.85%	
Jun-17	265	\$442,206	\$418,042	\$78,098	\$0	-\$23,416	\$519,556	\$69,921	\$13,017	\$82,938	\$602,494	136.25%	
Jul-17	258	\$452,016	\$264,081	\$128,745	-\$97,892	\$0	\$490,718	\$53,551	\$12,897	\$66,448	\$557,166	123.26%	
Aug-17	268	\$469,536	\$200,278	\$70,978	-\$42,492	\$0	\$313,748	\$54,380	\$13,147	\$67,527	\$381,275	81.20%	
Sep-17	269	\$471,288	\$70,339	\$60,284	\$0	\$0	\$130,623	\$54,929	\$13,297	\$68,226	\$198,849	42.19%	
Oct-17	272	\$476,544	\$226,158	\$103,961	\$0	\$0	\$330,119	\$55,476	\$13,496	\$68,972	\$399,091	83.75%	
Nov-17	271	\$474,792	\$259,429	\$75,764	-\$393,737	\$0	\$728,930	\$56,042	\$13,546	\$69,587	\$798,517	168.18%	
Dec-17	271	\$474,792	\$271,004	\$73,214	\$0	\$0	\$344,218	\$56,491	\$13,695	\$70,186	\$414,404	S1.28%	
PY 2016-17	3,204	\$5,346,515	\$3,401,453	\$912,830	-\$226,580	-\$80,681	\$4,621,545	\$842,862	\$157,331	\$1,000,193	\$5,621,738	105.15%	
Rolling 12	3,203	\$5,478,876	\$3,085,128	\$984,090	-\$534,121	-\$61,416	\$4,664,754	\$750,989	\$158,326	\$909,315	\$5,574,069	101.74%	

¹ - \$1,517.00 15-16 funding rate; \$1,668.70 16-17 PY funding; \$1752.00 17-18 PY funding

DHS TPA Fee (\$22 PEPM 15-16 PY/\$22.75 PEPM 16-17 PY/\$22.75 PEPM 17-18PY)
Anthem JAA Network / Disease Management (\$24.76 PEPM 15-16 PY/\$25.37 PEPM 16-17 PY/\$25.37 PEPM 17-18 PY)
COBRA Admin Fee (\$1 PPPM & \$8 PPPM)

Retiree Admin Fee (\$5.50 PPPM)

²- Stop loss credits represent amounts paid to MPC as reported by DHS; actual reimbursements may differ.

³ - Rx Rebates are reported in the months they are received and not incurred; actual rebates include 180 day lag

⁴ - Stop Loss fees are as stated by DHS. As of July 1, 2017, MPC has switched Stop Loss carriers to Voya Financial

⁵ - Medical Admin Fee Includes:

Early Retirees



		Funding / Premium	Paid Claims		Credits/ Rebates			Fixed Costs			Loss Ratio	
Month	Early Retirees U65	Internal Funding ¹	DHS Medical Paid Claims	Gross Rx Claims	Stop Loss Credits ²	Rx Rebates ³	Net Total Claims	Stop Loss Fee ⁴	Medical Admin ⁵	Total Fixed Costs	Total Expenses	Income and Expense Ratio
Jul-16	32	\$53,398	\$142,791	\$7,915	\$0	\$0	\$150,706	\$7,435	\$1,598	\$9,033	\$159,739	299.15%
Aug-16	32	\$53,398	\$48,035	\$7,860	-\$5,201	\$0	\$61,097	\$7,435	\$1,584	\$9,018	\$70,115	131.31%
Sep-16	35	\$58,405	\$51,566	\$13,730	\$0	\$0	\$65,296	\$8,370	\$1,717	\$10,087	\$75,383	129.07%
Oct-16	34	\$56,736	\$31,116	\$11,781	\$0	\$0	\$42,897	\$8,058	\$1,696	\$9,755	\$52,652	92.80%
Nov-16	33	\$55,067	\$52,650	\$8,686	\$0	\$0	\$61,336	\$7,916	\$1,633	\$9,549	\$70,885	128.73%
Dec-16	33	\$55,067	\$128,119	\$9,634	\$0	\$0	\$137,753	\$7,916	\$1,633	\$9,549	\$147,302	267.50%
Jan-17	34	\$56,736	\$26,776	\$14,532	\$0	\$0	\$41,308	\$8,058	\$1,681	\$9,739	\$51,047	89.97%
Feb-17	35	\$58,405	\$73,249	\$7,208	\$0	\$0	\$80,457	\$8,852	\$1,779	\$10,631	\$91,089	155.96%
Mar-17	34	\$56,736	\$22,480	\$8,359	\$0	\$0	\$30,839	\$8,228	\$1,681	\$9,909	\$40,748	71.82%
Apr-17	36	\$60,073	\$20,136	\$6,317	-\$9,940	\$0	\$36,393	\$7,292	\$1,447	\$8,739	\$45,132	75.13%
May-17	36	\$60,073	\$28,312	\$9,100	-\$6,188	\$0	\$43,599	\$9,590	\$1,962	\$11,552	\$55,152	91.81%
Jun-17	35	\$58,405	\$38,674	\$7,454	-\$5,899	\$0	\$52,027	\$8,540	\$1,717	\$10,257	\$62,284	106.64%
Jul-17	39	\$68,328	\$72,436	\$6,457	\$0	\$0	\$78,894	\$7,306	\$1,889	\$9,195	\$88,089	128.92%
Aug-17	39	\$68,328	\$43,209	\$7,638	-\$40,335	\$0	\$91,182	\$7,306	\$1,889	\$9,195	\$100,377	146.90%
Sep-17	39	\$68,328	\$25,659	\$4,774	\$0	\$0	\$30,433	\$7,592	\$2,038	\$9,630	\$40,063	58.63%
Oct-17	39	\$68,328	\$49,255	\$4,209	\$0	\$0	\$53,464	\$7,396	\$1,939	\$9,335	\$62,799	91.91%
Nov-17	38	\$66,576	\$122,003	\$3,885	\$0	\$0	\$125,888	\$7,143	\$1,888	\$9,030	\$134,919	202.65%
Dec-17	36	\$63,072	\$63,182	\$2,869	\$0	\$0	\$66,051	\$6,791	\$1,788	\$8,580	\$74,631	110.55%
PY 2016-17	409	\$682,498	\$663,905	\$112,578	-\$27,228	\$0	\$803,711	\$97,692	\$20,127	\$117,818	\$921,529	135.02%
Rolling 12	440	\$753,387	\$585,371	\$82,804	-\$62,362	\$0	\$730,537	\$94,095	\$21,697	\$115,792	\$846,330	112.34%

¹ - \$1,517.00 15-16 funding rate; \$1,668.70 16-17 PY funding; \$1752.00 17-18 PY funding

DHS TPA Fee (\$22 PEPM 15-16 PY / \$22.75 PEPM 16-17 PY / \$22.75 PEPM 17-18PY)
Anthem JAA Network / Disease Management (\$24.76 PEPM 15-16 PY / \$25.37 PEPM 16-17 PY / \$25.37 PEPM 17-18 PY)
COBRA Admin Fee (\$1 PPPM & \$8 PPPM)
Retiree Admin Fee (\$5.50 PPPM)

²- Stop loss credits represent amounts paid to MPC as reported by DHS; actual reimbursements may differ.

³ - Rx Rebates are reported in the months they are received and not incurred.

⁴ - Stop Loss fees are as stated by DHS. As of July 1, 2017, MPC has switched Stop Loss carriers to Voya Financial

⁵ - Medical Admin Fee Includes:

Retirees 65+ on Medicare



		Funding / Premium	Paid Claims		Credits/ Rebates			Fixed Costs			Loss Ratio	
Month	Retiree O65	Internal Funding ¹	DHS Medical Paid Claims	Gross Rx Claims	Stop Loss Credits ²	Rx Rebates ³	Net Total Claims	Stop Loss Fee ⁴	Medical Admin ⁵	Total Fixed Costs	Total Expenses	Income and Expense Ratio
Jul-16	106	\$53,588	\$20,197	\$51,133	\$0	\$0	\$71,330	\$23,166	\$7,175	\$30,341	\$101,671	189.73%
Aug-16	106	\$53,588	\$20,993	\$47,448	\$0	\$0	\$68,441	\$19,934	\$5,989	\$25,922	\$94,364	176.09%
Sep-16	107	\$54,094	\$27,262	\$56,950	\$0	\$0	\$84,212	\$21,689	\$6,627	\$28,316	\$112,527	208.02%
Oct-16	105	\$53,083	\$27,820	\$40,342	\$0	\$0	\$68,162	\$23,024	\$7,040	\$30,065	\$98,227	185.04%
Nov-16	104	\$52,577	\$12,280	\$46,596	\$0	\$0	\$58,877	\$21,832	\$6,667	\$28,498	\$87,375	166.18%
Dec-16	104	\$52,577	\$13,284	\$46,062	\$0	\$0	\$59,346	\$19,135	\$5,871	\$25,006	\$84,352	160.44%
Jan-17	100	\$50,555	\$19,762	\$52,475	\$0	\$0	\$72,237	\$22,116	\$6,794	\$28,910	\$101,146	200.07%
Feb-17	99	\$50,049	\$17,851	\$46,410	\$0	\$0	\$64,261	\$21,011	\$6,618	\$27,629	\$91,890	183.60%
Mar-17	99	\$50,049	\$22,927	\$51,911	\$0	\$0	\$74,837	\$17,516	\$5,277	\$22,793	\$97,630	195.07%
Apr-17	99	\$50,049	\$13,455	\$36,100	\$0	\$0	\$49,555	\$22,625	\$6,808	\$29,433	\$78,988	157.82%
May-17	98	\$49,544	\$26,232	\$52,340	\$0	\$0	\$78,572	\$15,869	\$4,776	\$20,645	\$99,217	200.26%
Jun-17	94	\$47,522	\$22,672	\$46,916	\$0	\$0	\$69,589	\$22,143	\$6,730	\$28,874	\$98,462	207.19%
Jul-17	100	\$50,555	\$21,132	\$42,720	\$0	\$0	\$63,853	\$16,542	\$5,964	\$22,506	\$86,358	170.82%
Aug-17	98	\$49,544	\$52,874	\$38,095	\$0	\$0	\$90,969	\$17,049	\$6,659	\$23,709	\$114,678	231.47%
Sep-17	95	\$48,027	\$15,192	\$46,209	\$0	\$0	\$61,401	\$13,020	\$5,362	\$18,382	\$79,783	166.12%
Oct-17	96	\$48,533	\$18,855	\$42,054	\$0	\$0	\$60,908	\$15,733	\$6,436	\$22,170	\$83,078	171.18%
Nov-17	96	\$48,533	\$10,914	\$53,830	\$0	\$0	\$64,744	\$15,675	\$6,502	\$22,177	\$86,921	179.10%
Dec-17	84	\$42,466	\$18,237	\$51,690	\$0	\$0	\$69,927	\$14,777	\$6,121	\$20,898	\$90,824	213.87%
PY 2016-17	1,221	\$617,277	\$244,735	\$574,683	\$0	\$0	\$819,418	\$250,060	\$76,372	\$326,431	\$1,145,849	185.63%
Rolling 12	1,158	\$585,427	\$260,103	\$560,749	\$0	\$0	\$820,852	\$214,076	\$74,048	\$288,124	\$1,108,976	189.43%

¹ - Retiree Subsidy is not included. Funding amounts for July - December 2017 are estimated and actual amounts may vary.

 Effective Date
 1.1.15-12.31.15
 1.1.16-12.31.16
 1.1.17-12.31.17

 Retiree (M)
 \$349.49
 \$419.39

 Retiree + Spouse(M)(M)
 \$698.97
 \$698.97
 \$838.76

 One on One Off
 \$970.69
 \$970.69
 \$1,164.83

DHS TPA Fee (\$22 PEPM 15-16 PY / \$22.75 PEPM 16-17 PY / \$22.75 PEPM 17-18PY)

Anthem JAA Network / Disease Management (\$24.76 PEPM 15-16 PY/ \$25.37 PEPM 16-17 PY/ \$25.37 PEPM 17-18 PY)

COBRA Admin Fee (\$1 PPPM & \$8 PPPM)

Retiree Admin Fee (\$5.50 PPPM)

²- Stop loss credits represent amounts paid to MPC as reported by DHS; actual reimbursements may differ.

³ - Rx Rebates are reported in the months they are received and not incurred.

⁴ - Stop Loss fees are as stated by DHS. As of July 1, 2017, MPC has switched Stop Loss carriers to Voya Financial

⁵ - Medical Admin Fee Includes:

MPC – FUNDING vs CLAIMS COBRA Participants



	Fundi Prem		Paid Claims		Credits/ Rebates			Fixed Costs			Loss Ratio		
Month	COBRA	Internal Funding ¹	DHS Medical Paid Claims	Gross Rx Claims	Stop Loss Credits ²	Rx Rebates ²	Net Total Claims	Stop Loss Fee ⁴	Medical Admin ⁵	Total Fixed Costs	Total Expenses	Income and Expense Ratio	
Jul-16	2	\$1,548	\$122	\$908	\$0	\$0	\$0	\$413	\$60	\$473	\$473	31%	
Aug-16	2	\$1,548	\$279	\$274	\$0	\$0	\$0	\$421	\$60	\$481	\$481	31%	
Sep-16	4	\$3,096	\$626	\$659	\$0	\$0	\$0	\$284	\$120	\$404	\$404	13%	
Oct-16	3	\$2,322	\$0	\$1,068	\$0	\$0	\$0	\$711	\$90	\$801	\$801	34%	
Nov-16	3	\$2,322	\$0	\$220	\$0	\$0	\$0	\$427	\$90	\$517	\$517	22%	
Dec-16	3	\$2,322	\$0	\$401	\$0	\$0	\$0	\$142	\$90	\$232	\$232	10%	
Jan-17	2	\$1,548	\$0	\$1,045	\$0	\$0	\$0	\$427	\$60	\$487	\$487	31%	
Feb-17	1	\$774	\$0	\$350	\$0	\$0	\$0	\$284	\$30	\$314	\$314	41%	
Mar-17	1	\$774	\$0	\$423	\$0	\$0	\$0	\$142	\$30	\$172	\$172	22%	
Apr-17	1	\$774	\$632	\$318	\$0	\$0	\$0	\$142	\$30	\$172	\$172	22%	
May-17	1	\$774	\$0	\$356	\$0	\$0	\$0	\$0	\$30	\$30	\$30	4%	
Jun-17	1	\$774	\$1,041	\$284	\$0	\$0	\$0	\$284	\$30	\$314	\$314	41%	
Jul-17	1	\$844	\$0	\$313	\$0	\$0	\$0	\$0	\$30	\$30	\$30	4%	
Aug-17	1	\$844	\$0	\$320	\$0	\$0	\$0	\$98	\$30	\$128	\$128	15%	
Sep-17	1	\$844	\$0	\$34	\$0	\$0	\$0	\$195	\$30	\$225	\$225	27%	
Oct-17	1	\$844	\$123	\$65	\$0	\$0	\$0	\$98	\$30	\$128	\$128	15%	
Nov-17	1	\$844	\$245	\$0	\$0	\$0	\$0	\$98	\$30	\$128	\$128	15%	
Dec-17	1	\$844	\$0	\$30	\$0	\$0	\$0	\$98	\$30	\$128	\$128	15%	
PY 2016-17	24	\$18,573	\$2,699	\$6,307	\$0	\$0	\$0	\$3,677	\$720	\$4,397	\$4,397	23.67%	
Rolling 12	13	\$10,483	\$2,041	\$3,539	\$0	\$0	\$0	\$1,866	\$390	\$2,256	\$2,256	21.52%	

¹ - Cobra Rates: EE \$844.39 EE+1 \$1,688.78 EF \$2,389.63

DHS TPA Fee (\$22 PEPM 15-16 PY / \$22.75 PEPM 16-17 PY / \$22.75 PEPM 17-18PY)
Anthem JAA Network / Disease Management (\$24.76 PEPM 15-16 PY / \$25.37 PEPM 16-17 PY / \$25.37 PEPM 17-18 PY)
COBRA Admin Fee (\$1 PPPM & \$8 PPPM)

²- Stop loss credits represent amounts paid to MPC as reported by DHS; actual reimbursements may differ.

³ - Rx Rebates are reported in the months they are received and not incurred.

⁴ - Stop Loss fees are as stated by DHS. As of July 1, 2017, MPC has switched Stop Loss carriers to Voya Financial

⁵ - Medical Admin Fee Includes:

Retirees 65+ on Medicare



Over 65 Retiree Rating

- MPC increased the Over 65 Retiree rates by 16.3% effective January 1, 2018
- Rates are as follows:
 - Retiree Only: \$487.73
 - Two on Medicare: \$975.45
 - One on Medicare, one without Medicare: \$1,354.65
- The District contribution of \$125.55 is not included in the rates above

MPC - STOP LOSS \$150,000 Specific Deductible



Month	Total Enrollment	Stop Loss Premium ¹	Stop Loss Requested Reimbursements ²	Stop Loss Paid Reimbursement ³	Loss Ratio Requested Reimbursements
Jul-16	405	\$100,459	\$0	\$0	0.0%
Aug-16	407	\$97,710	\$0	\$0	0.0%
Sep-16	417	\$100,719	\$0	\$0	0.0%
Oct-16	413	\$103,333	\$0	\$0	0.0%
Nov-16	408	\$100,210	\$159,282	\$159,282	158.9%
Dec-16	408	\$98,618	\$0	\$0	0.0%
Jan-17	404	\$101,288	\$0	\$83,963	0.0%
Feb-17	402	\$100,352	\$42,004	\$0	41.9%
Mar-17	399	\$95,834	\$0	\$4,461	0.00%
Apr-17	400	\$100,434	\$3,500	\$9,940	3.48%
May-17	400	\$94,445	\$68,008	\$8,889	72.01%
Jun-17	395	\$100,889	\$124,605	\$101,090	123.51%
Jul-17	398	\$77,400	\$0	\$0	0.00%
Aug-17	406	\$78,834	\$0	\$0	0.00%
Sep-17	404	\$75,736	\$0	\$0	0.00%
Oct-17	408	\$78,703	\$543,737	\$0	690.87%
Nov-17	406	\$78,957	\$0	\$393,737	0.00%
Dec-17	392	\$78,156	\$208,284	\$58,284	266 50%
PY 16-17	4,858	\$1,194,290	\$397,400	\$367,626	30.78%
Rolling 12	4,814	\$1,061,027	\$990,139	\$660,364	62.24%

¹ Stop Loss fees are as stated by DHS

² Stop loss requested reimbursements as reported by Stealth through June 2017, and with Voya starting July 2017.

³ Stop loss paid reimbursement represent amounts paid to MPC as reported by DHS and Stealth through June 2017. Reported by DHS and Voya starting July 2017.

MPC LARGE CLAIMS Over \$50,000



Start Date: July 1, 2017
End Date: June 30, 2018
Claims as of: December 31, 2017

Claimant	Claimant Status	Claimant Type	Diagnostic Category				
1	Active	Self	Dissecting aortic aneurysm (any part), thoracic□	\$585,349			
2	Retiree	Self	Major depressive disorder, recurrent episode, severe, without mention of psychotic behavior, suicidal ideation. Excludes suicidal tendencies	\$175,821			
3	Active	Self	Malignant neoplasm of breast (female), unspecified site, Secondary malignant neoplasm of bone & bone marrow	\$86,936			
4	Active	Self	Other specified intestinal obstruction	\$59,418			
Total				\$907,524			

¹ Total Paid Claims as stated by DHS

² Large Claimant Report last updated on 1/18

Ancillary Coverages

ANCILLARY COVERAGES 2017-2018 2017-18 Delta Dental (ACSIG)



For the 7/1/2017 renewal, Alliant's underwriting calculation suggested a decrease of - 11.51% to MPC's funding rate. Alliant recommended a rate decrease and MPC decided to hold the rates for plan year 2017/18.

ACSIG Self-funded Program fees are valid through September 31, 2018 and are as follows:

- Delta Dental Administration rate is 5.86% of paid claims
- ACSIG fee is \$0.60 per employee per month

ANCILLARY COVERAGES 2017-2018

2017-18 Delta Dental (ACSIG)



Dental Benefits		Delta Dental (ACSIG)PPO PLAN		
Dentai Benefits		PPO Network	Premier & Non PPO Networks	
Calendar Year Maximum		\$1,700/Member	\$1,500/Member	
Calendar Year Deductible		No Deductibles		
Individual / Family		None (Waived for Diagnostic & Preventive)		
Individual / Family				
Diagnostic and Preventive				
Oral Exam				
X-Rays				
Teeth Cleaning		70%-100%		
Fluoride Treatment				
Space Maintainers				
Bitewings				
Basic Services				
Sealants				
Amalgam/Composite Fillings		70%-100%		
Periodontics (Gum disease)				
Endodontics (Root Canal)				
Extractions & Other Oral Surgery				
Major Services		70%-100%		
Crown Repair		709	6-100%	
Restorative - Inlays and Crowns Prosthodontics		50%		
Orthodontics		;	30 76	
Eligible for Benefit		Children Only		
Benefit Level		50% with \$500 lifetime max per child		
Accident		30 % with \$300 medine max per critic		
Addition		100%		
Calendar Year Maximum		Separate \$1,000 Max per person		
Rate Guarantee		1 Year		
Rates	EE's	Current	Projected	
Composite Funding Rate	285	\$115.15	\$115.15	
Monthly Premium		\$32,818	\$32,818	
Annual Premium		\$393,813	\$393,813	
2.2		, ,	+ / -	
\$ Difference			\$0	
% Difference			0.0%	

This document is intended as a quick reference, not a comprehensive description. Limitations and exclusions can be found in the official plan documents. In case of any discrepancies, the official plan documents will govern.

ANCILLARY COVERAGES 2017-2018 2017-18 VSP Vision (ACSIG)



For the July 1, 2017 renewal, Alliant's underwriting calculation suggested a decrease of - 21.11% to MPC's funding rate. Alliant recommended a rate decrease and MPC decided to hold the rates for plan year 2017/18.

ACSIG Self-funded Program fees are valid through September 31, 2018 are as follows:

VSP Administration rate is 12.5% of paid claims

ANCILLARY COVERAGES 2017-2018 2017-18 VSP Vision (ACSIG)



Vision Benefits		Vi	P (ACSIG) sion Plan	
		<u>In-Network</u> Copay:	<u>Out-of-Network</u> Pays Up To:	
Exam & Prescription Glasses	-	No Charge	\$45	
Lenses	+	140 Charge	Ψ43	
Single	┥ ┞	No Charge \$45		
Bifocal		No Charge	\$65	
Trifocal		No Charge	\$85	
		Ü		
Frames		\$120 Allowance \$47		
Contact Lenses	1			
Medically Necessary		No Charge	\$210	
Elective		\$120 Allowance	\$105	
Frequency of Services				
Eye Examination		12 Months		
Lenses		12 Months		
Frames		24 Months		
Contact Lenses		12 Months		
Rate Guarantee		1 Year		
Rates	EE's	Current	Projected	
Composite Funding Rate	294	\$10.31	\$10.31	
Monthly Premium Annual Premium		\$3,031 \$36,374	\$3,031 \$36,374	
\$ Difference % Difference			\$0 0.00%	

This document is intended as a quick reference, not a comprehensive description. Limitations and exclusions can be found in the official plan documents. In case of any discrepancies, the official plan documents will govern.

ANCILLARY COVERAGES 2017-2018

Estimated Monthly Premium

Estimated Annual Premium

Anthem Life AD&D



Basic Life/AD&D Benefits	Anthem Employee Life AD&D			
	Anthem Dependent Life			
Employee Coverage Age Range	Life AD&D Volumes			
Under Age 25	\$162,240			
Age 25-29	\$141,960			
Age 30-34	\$121,680			
Age 35-39	\$104,442			
Age 40-44	\$83,148			
Age 45-49	\$62,361			
Age 50-54	\$43,000			
Age 55-59	\$35,000			
Age 60-64	\$30,000			
Age 65-69	\$18,000			
Age 70-74	\$9,000			
Age 75-79	\$4,000			
Age 80-84	\$2,000			
Age 85 and Over	\$1,000			
Under Age 50	\$50,000.00			
Age 50-54	\$43,000.00			
Age 55-59	\$35,000.00			
Age 60-64	\$30,000.00			
Age 65-69	\$18,000.00			
Age 70-74	\$9,000.00			
Age 75-79	\$4,000.00			
Age 80-84	\$2,000.00			
Age 85 and Over	\$1,000.00			
Dependent Coverage				
Spouse	\$1,500			
0.11.1/	8 days - Under 6 Months = \$100			
Child(ren)	Over 6 Months = \$1,500			
Additional Benefit Provisions	(Child coverage can continue until 24 if they are a full-time			
	Prior to age 60 until age 65, Anthem will pay premium after the			
Waiver of Premium	first 9 month			
Accelerated Death Benefit	75% of group term life			
Seat Belt Provision (AD&D)	10% of the AD&D benefit amount			
Rate Guarantee	2 Year 7/1/2016 - 6/30/2018			
Monthly Rates	Current			
Estimated Life Insurance Volume	\$8,054,776			
Estimated AD&D Volume	\$5,344,000			
Basic Life Rate per \$1,000	\$0.160			
Dependent Life Rate	\$0.570			
AD&D Rate per \$1,000	\$0.027			
715 ab 11ato por \$1,000	Ψ0.021			

This document is intended as a quick reference, not a comprehensive description. Limitations and exclusions can be found in the official plan documents. In case of any discrepancies, the official plan documents will govern.

\$1,433

\$17,197

ANCILLARY COVERAGES 2017-2018

% Difference

Voya Long Term Disability



Long Term Disability Benefits	Voya		
	Current		
Eligibility	Benefits		
Class 1 - Certified Employees	Certified Employees An active F/T certified employees with 5 years of credited STRS service and working at least 20 hours per week		
Class 2 - Academic Employees	Academic Employees An active F/T academic employee with less than 5 years of credited STRS service and working at least 20 hours per week; and all other full-time employees working hours each week		
Elimination Period	150 Days		
Monthly Benefit Percentage	66.67%		
Minimum Monthly Benefit	Greater of \$100 or 10% of Monthly Earnings		
Maximum Monthly Benefit			
Class 1 & 2	\$3,500		
Own Occupation Definition	24 Months		
Definition of Disability	Occupation and Earnings		
Maximum Benefit Duration	Class 1: 24 Month Duration		
Residual Disability Coverage	Elimination Period can be satisfied with total and/or partial		
Recurrent Disabilities	During Elim Period: 30 days		
Mental Health / Substance Abuse Limitations	24 Months Lifetime		
Pre-Existing Condition	3 / 12		
Rate Guarantee	3 Years		
Rates	Proposed		
Insurance Volume	\$1,157,722		
Rate per \$100	\$0.170		
MONTHLY PREMIUM	\$1,968		
ANNUAL PREMIUM	\$23,618		
\$ Difference	\$4,168		

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21%

Compliance Updates

Pay or Play Update

The ACA requires employers to provide *Affordable* and *Comprehensive* coverage to any employee working over 30+ hours per week

To ensure the employer avoids the 4980H Shared Responsibility Penalty, each year the affordability calculations must be re-done

Contribution Percentage

2017: 9.69% of annual salary

2018: 9.56% of annual salary

If an eligible employee working 30+ hours per week has to pay more than 9.56% of annual salary for health coverage, the employer may be assessed a penalty by the IRS

Federal Poverty Line

2017: \$12,060 (for plan years beginning first 6 months of 2018)

Important! The ACA's employer mandate to offer coverage to full-time employees and employer reporting obligations have <u>not been eliminated</u>

Compliance Update - ACA

- On January 22, 2018, the president signed a bill put forward by Congress to end the federal government "shutdown"
- The bill also delays the implementation of several of the Affordable Care Act's health care related taxes, including:
 - The tax on high-cost employer sponsored health coverage (the "Cadillac" tax) 2022
 - 40% excise tax on health insurance premium over \$10,200/\$27,500
 - The annual fee on health insurance providers (2019)
 - 1% to 3%
 - The medical device tax (2019)
 - 2.3%
- The taxes were intended to offset the cost of expanding coverage to lower and middle-income individuals under the ACA, but had remained widely unpopular

Tax Cuts and Jobs Act

On 12/22/17, President Trump signed the Tax Cuts & Jobs Act - The law includes a number of provisions likely to impact employers and group health plans, including:

ACA Individual Mandate:

- Eliminates individual mandate altogether effective 12/31/2018
- This will likely create instability in the public exchanges, which may in turn affect enrollment in employer-sponsored plans

Bicycle Commuting Reimbursement:

 Suspends the \$20/month exclusion from employee income, effective 2018 through 2025

Moving Expense Reimbursement:

 Suspends the individual deduction for work-related moving expenses, effective 2018 through 2025

DISCLOSURES



This proposal is for information purposes only and does not amend, extend or alter the policy in any way. Please refer to the policy form for completed coverage and exclusion information.

Alliant embraces a policy of transparency with respect to its compensation from insurance transactions. Details on our compensation policy, including the types of income that Alliant may earn on a placement, are available on our website at www.alliantinsurance.com. For a copy of our policy or for any inquiries regarding compensation issues pertaining to your account you may also contact us at: Alliant Insurance Services, Inc., Attention: General Counsel, 701 B Street, 6th Floor, San Diego, CA 92101.

*Analyzing insurers' over-all performance and financial strength is a task that requires specialized skills and in-depth technical understanding of all aspects of insurance company finances and operations. Insurance brokerages such as Alliant Insurance typically rely upon rating agencies for this type of market analysis. Both A.M. Best and Standard and Poor's have been industry leaders in this area for many decades, utilizing a combination of quantitative and qualitative analysis of the information available in formulating their ratings.

A.M. Best has an extensive database of nearly 6,000 Life/Health, Property Casualty and International companies. You can visit them at www.ambest.com. For additional information regarding insurer financial strength ratings visit Standard and Poor's website at www.standardandpoors.com.

To learn more about companies doing business in California, visit the California Department of Insurance website at www.insurance.ca.gov.

NY REGULATION 194 DISCLOSURE

Alliant Insurance Services, Inc. is an insurance producer licensed by the State of New York. Insurance producers are authorized by their license to confer with insurance purchasers about the benefits, terms and conditions of insurance contracts; to offer advice concerning the substantive benefits of particular insurance contracts; to sell insurance; and to obtain insurance for purchasers. The role of the producer in any particular transaction typically involves one or more of these activities

Compensation will be paid to the producer, based on the insurance contract the producer sells. Depending on the insurer(s) and insurance contract(s) the purchaser selects, compensation will be paid by the insurer(s) selling the insurance contract or by another third party. Such compensation may vary depending on a number of factors, including the insurance contract(s) and the insurer(s) the purchaser selects. In some cases, other factors such as the volume of business a producer provides to an insurer or the profitability of insurance contracts a producer provides to an insurer also may affect compensation.

The insurance purchaser may obtain information about compensation expected to be received by the producer based in whole or in part on the sale of insurance to the purchaser, and (if applicable) compensation expected to be received based in whole or in part on any alternative quotes presented to the purchaser by the producer, by requesting such information from the producer.

Line of Coverage	Carrier	A.M. Best Rating
Medical PPO (Self Funded)	Anthem	Α
Dental (ACSIG) PPO	Delta Dental	A
Vision (ACSIG)	VSP	A
Basic Life, Dep Life, and AD&D	Anthem	A
LTD	Voya	A
Stop Loss	Voya	A

A LIANT EMPLOYEE BENEFITS

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